

Where do you want to be?

What are you looking for in your career? The chance to make a name for yourself? The chance to make a difference? Training? Progression? Rewards? All of the above?

Wouldn't it be great if a company could answer all those questions for you, while asking you to answer some of the biggest questions around for them? Like, what's the future of healthcare? Or what does a truly global business look like? And, how do you help millions of people worldwide to do more, feel better and live longer?

As a science-led, global healthcare company, we are ideally equipped to meet your aspirations. We discover, make and market well-known consumer products, as well as innovative medicines and vaccines. Everything we do is focused on improving the quality of human life. We believe this makes us a very special company to work for.

Have you visited www.gsk.com.ng/careers yet?

Do more, feel better, live longer



CAREERS IN AFRICA

A Global Career Company Initiative



Recruitment Summit

London

17-19 May 2013

Sponsors



Recruiting Excellence for Africa

Kilimanjaro Climb Supporter



Airline Partner



Our Chosen Charity



www.careersinafrica.com





Take our 400 powerhouse brands and the two billion consumers who use our products every day. Take a worldwide turnover of €51.3 billion and the millions of lives we're improving through the Unilever Sustainable Living Plan. Take everything that makes us a world-leading company. And then double it.

This is the goal we've set ourselves. It's hugely ambitious, and it could be **MADE BY YOU**.



To discover the career you can build with us, visit our website www.unilever.com/careers or www.linkedin.com/company/unilever

Unilever is a proud sponsor of the GCC Careers in Africa Recruitment Summit 2013.



Welcome



On behalf of us all at Global Career Company, welcome to the Careers in Africa Recruitment Summit. During the course of the Summit, you will be mixing with an exclusive group of African professionals that have been hand picked from a pool of thousands of applicants, to interview for positions with leading employers in Africa.

As well as pre-scheduled interviews, interview skills workshops and company presentations will take place throughout the event, giving you a chance to learn more about the participating companies. You will also be able to meet with company delegates at their exhibition stands, giving you the opportunity to secure additional 'On-the-Spot interviews'.

I would like to thank all the attending companies for their support of this Careers in Africa initiative. In addition, I would also like to thank the Universities, Business Schools, African Clubs and Societies, our Partners and the Embassies and High Commissions across Europe and Africa for their continued support of the Careers in Africa brand. We are extremely grateful to them all for their contribution to its growing success.

This programme will provide you with all the information that you need to gain the most from the Summit.

Please read each section carefully and if you have any questions, please talk to a member of the Global Career Company team, who will be on hand to assist you.

On behalf of all of us at Global Career Company, I wish you every success with your interviews and look forward to hearing about some exciting new career moves as a result of this Summit.

I wish you all a very successful event.

Rupert Adcock
Managing Director
Global Career Company

Our Sponsors



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Our Chosen Charity



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Our Partners



Participating companies



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Profile Matrices

Function

Company	Engineering	Finance	Health, Safety & Environment	Human Resources	Information Technology	Legal	Logistics, Supply Chain	Marketing	Management / Consulting	Other	Sales	Sciences	Telecommunications
Afreximbank		•		•		•							
Aiteo Group	•		•				•						
Aurecon	•								•			•	
Barclays		•		•		•							
Bechtel	•												
Bridge International Academies					•				•		•		
Damco / APM Terminals		•					•		•				
Diageo Africa	•			•			•	•	•		•		
Dresser-Rand	•	•	•			•							
Etisalat Nigeria					•								
Exim Bank		•											
GlaxoSmithKline	•	•	•	•		•	•	•	•	•	•	•	
Lafarge Nigeria / UniCem	•	•		•			•	•	•		•		
Lafarge South East Africa	•	•	•				•	•			•		
Nigerian Bottling Company	•								•				
Nigerian Breweries	•	•					•	•		•			
National Microfinance Bank		•		•	•			•	•		•		
Old Mutual		•											
PepsiCo		•		•				•			•		
Puma Energy	•	•		•	•		•		•	•			
Safal Group	•	•		•	•			•	•		•		
Safaricom					•								•
Seadrill	•		•									•	
Shell Nigeria and Gabon	•											•	
Shell South Africa	•						•	•		•	•	•	
Sogea-Satom	•		•	•			•			•			
Syngenta								•					
Umeme	•	•		•	•				•				
Unilever	•	•		•			•	•	•		•		
Vivo Energy	•	•		•				•	•	•	•	•	
Wood Group Kianda	•	•		•									
Wood Group PSN	•		•										
Zanaco		•			•				•		•		

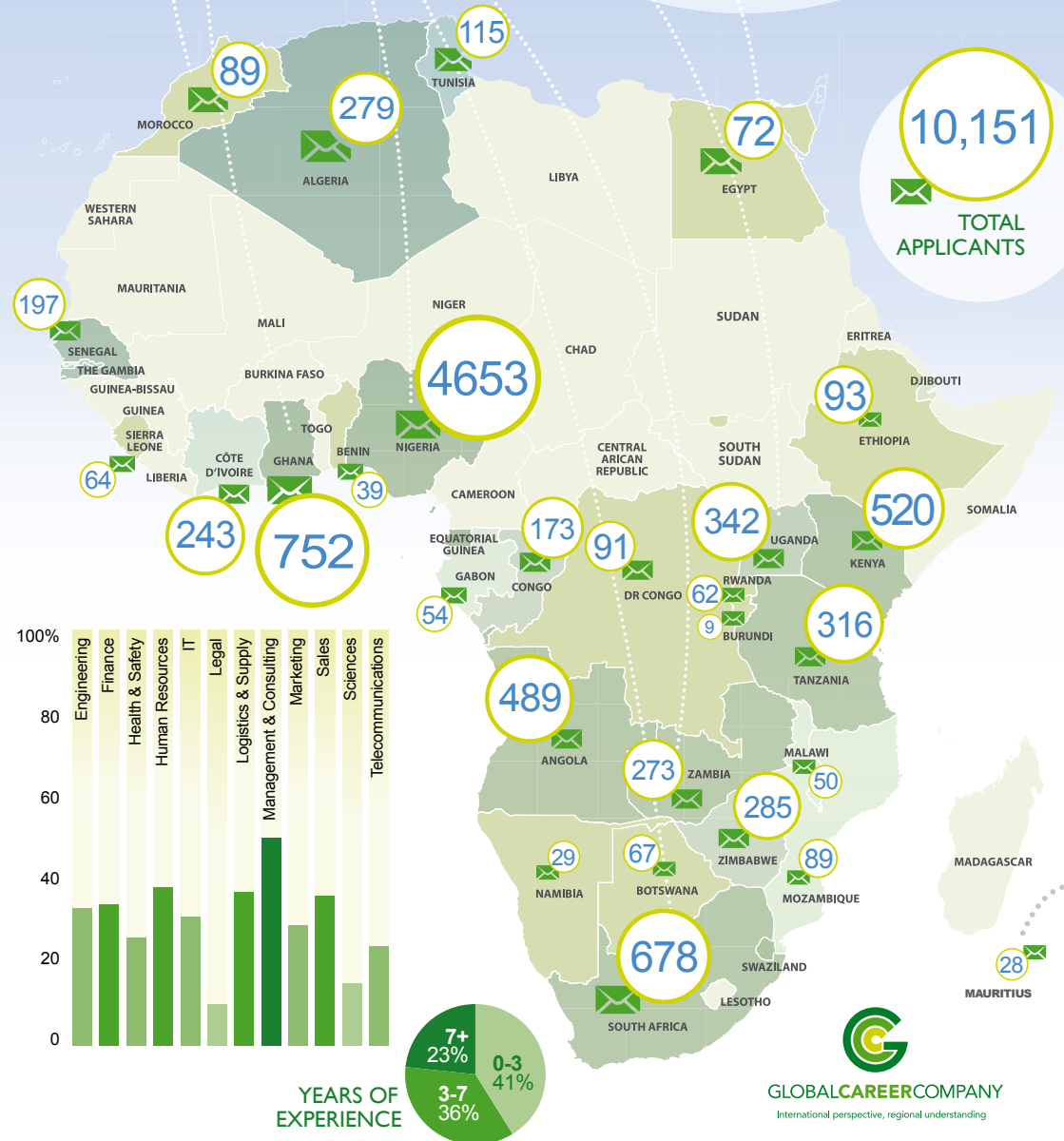
Profile Matrices

Work Authorisation

Company	Across Africa	Algeria	Angola	Benin	Botswana	Cameroon	Chad	Cape Verde	D. Republic of Congo (Kinshasa)	Egypt	Ethiopia	Gabon	Ghana	Guinea	Ivory Coast	Kenya	Madagascar	Malawi	Mauritius	Morocco	Mozambique	Namibia	Nigeria	Rwanda	Senegal	Sierra Leone	South Africa	Sudan	Tanzania	Tunisia	Uganda	Zambia	Zimbabwe		
Afreximbank	•								•																										
Aiteo Group	•																																		
Aurecon	•	•											•			•					•		•							•		•			
Barclays																•			•								•		•		•				
Bechtel			•																																
Bridge International Academies																•																			
Damco / APM Terminals	•																																		
Diageo Africa	•	•			•				•		•		•		•	•								•			•		•		•	•	•		
Dresser-Rand																									•										
Etisalat Nigeria																								•											
Exim Bank																																	•		
GlaxoSmithKline																								•											
Lafarge Nigeria / UniCem																								•											
Lafarge South East Africa																			•															•	•
Nigerian Bottling Company																								•											
Nigerian Breweries																								•											
National Microfinance Bank																																	•		
Old Mutual														•										•									•		
PepsiCo																•					•			•				•		•					
Puma Energy	•	•	•	•			•		•		•		•		•								•	•			•		•		•		•		
Safal Group	•	•									•		•		•										•			•		•		•	•		
Safaricom																•																			
Seadrill													•											•											
Shell Nigeria and Gabon																								•											
Shell South Africa																																			
Sogea-Satom	•																																		
Syngenta																																			
Umeme	•															•																			
Unilever														•		•						•		•			•		•		•			•	
Vivo Energy	•												•		•		•				•	•				•						•			
Wood Group Kianda														•																					
Wood Group PSN																								•											
Zanaco																																		•	

CAREERS IN AFRICA

A Global Career Company Initiative



If you can understand this sentence...

et si vous pouvez comprendre cette phrase...

e se és capaz de entender esta frase...

If you'd like to put your unique skills and experience to use every day, you should think about joining Global Career Company. Our multinational team works in emerging markets across the World, providing leading recruitment solutions to major companies in all sectors.

Currently Recruiting:

- Business Development Managers
- Senior Recruitment Consultants
- International Recruitment Consultants

...then we need to talk.

...alors il faut qu'on parle.

...então temos de falar.

Apply now
email your CV to hr@globalcc.net

www.globalcareercompany.com

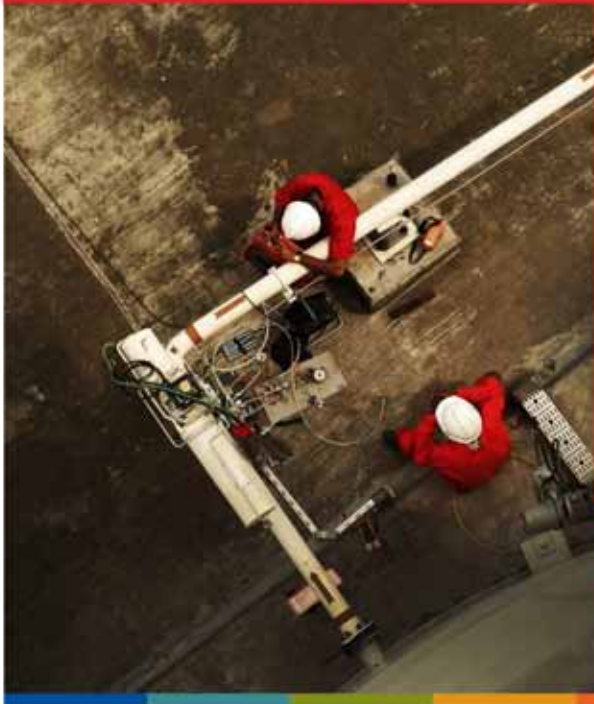




Wood Group Kianda, in Angola, is part of Wood Group, an international energy services company with \$6bn sales, employing more than 43,000 people worldwide and operating in 50 countries. The Group has three businesses - Engineering, Wood Group PSN and Wood Group GTS - providing a range of engineering, production support, maintenance management, and industrial gas turbine overhaul and repair services to the oil and gas, and power generation industries.

www.woodgroupkianda.com

where you want to be



Wood Group PSN has operated in Nigeria in the past three years under the operating title of OTSN Ltd at the NLNG facility on Bonny Island. WGPSN provides a variety of services and manpower to support the operations of this modern facility.

The company provides NLNG with a large range of qualified and competent personnel of various skills and disciplines in shutdown and maintenance operations and associated support functions.

If you are interested in working with us, contact:
nigeria-resourcing@woodgroup.com

www.woodgroup-psn.com



General Timetable

Friday, 17 May 2013

Time	Activity	Room
14:00 - 18:30	Candidate Registration	Hotel Lobby
14:00 - 16:00	Candidate Interview Skills Workshop	Meeting Room 3
16:15 - 18:15	Candidate Interview Skills Workshop	Meeting Room 3
17:30 - 19:30	Welcome Networking Reception	Quayside Suite

Saturday, 18 May 2013

Time	Activity	Room
08:00 - 17:00	Candidate Registration	Hotel Lobby
09:00	Interviews Commence	Interview Floors
09:00 - 18:00	Exhibition Area Open	Quayside Suite
09:00 - 16:00	Company Presentations	Meeting Rooms 3, 4 and 5
18:00	Exhibition Area Closes	Quayside Suite

Sunday, 19 May 2013

Time	Activity	Room
08:00 - 12:00	Candidate Registration	Hotel Lobby
09:00	Interviews Commence	Interview Floors
12:00	Summit Concludes	

Presentations

All presentations will take place in Meeting Rooms 3, 4 and 5 on the Mezzanine floor. Space is strictly limited and candidates will be admitted on a first come, first served basis.

Saturday, 19 May 2013

Time	Meeting Room 3	Meeting Room 4	Meeting Room 5
09:00 - 10:00	Aiteo Group	Nigerian Bottling Company	Dresser-Rand
10:00 - 11:00	Barclays	Umeme	Bridge International Academies
11:00 - 12:00	Lafarge Nigeria	National Microfinance Bank	Vivo Energy
12:00 - 13:00	Diageo Africa	Puma Energy	Old Mutual
13:00 - 14:00	Seadrill	GlaxoSmithKline	Safaricom
14:00 - 15:00	Shell Nigeria and Gabon	Nigerian Breweries	Wood Group Kianda
15:00 - 16:00	Shell South Africa	Bechtel	Damco

'On-the-Spot' Interviews

All of the participating companies are keen to meet with additional candidates during the course of the event and to schedule 'On-the-Spot Interviews' with those that meet their requirements.

This is your opportunity to secure interviews with additional companies, so please read the following details carefully and if you have any questions, feel free to ask the Global Career Company staff who will be happy to assist you.

Procedure:

- Candidates wishing to secure 'On-The-Spot' interviews will have the opportunity to leave their CVs with company delegates at their stands between **Friday 17th and Saturday 18th May**. We would suggest that you get your CV to your chosen company by the end of day on Saturday in order to have the chance of securing an interview for Sunday. For companies that do not have a stand, please leave your CVs with a member of staff at the Global Career Company stand in the Exhibition Area.
- Company delegates will screen the CVs. They may organise these interviews with you directly or alternatively a member of Global Career Company staff will contact you on your mobile phone to make the arrangements.
- It is vital that your mobile phone is switched on throughout the Summit.

Global Career Company Interview Skills Workshop



Develop your personal impact and interview techniques to ensure you maximise your chances of success at the Careers in Africa Summit.

Why attend?

This session will be run by one of our International Recruitment Consultants and is intended to provide support for graduates and professionals. All candidates invited to the Summit are eligible to attend.

Included in the Skills Workshop:

- CV writing skills
- Networking and personal impact skills
- Interview techniques
- Employment trends across Africa
- Inside information on companies attending the Summit

When: **Where:**

Friday 17 May
14:00 – 16:00 Meeting Room 3
16:15 – 18:15 Meeting Room 3



Is your perfect job a click away?

Scan to Apply

Major African employers are seeking exceptional applicants with Global Career Company throughout the year. Here are just a few of the roles available right now. **Scan the code beside your ideal role or visit www.careersinafrica.com to apply.** If you know anyone else who would be perfect for one of these great opportunities, please let them know.

<p>KATHREIN</p> <p>Role Client Solutions Consultant</p> <p>Location Nigeria, Cameroon, South Africa</p>	<p>AIR LIQUIDE</p> <p>Role Business Developer</p> <p>Location Nigeria</p>	<p>BANQUE POPULAIRE DU RWANDA</p> <p>Role Chief of Human Resources</p> <p>Location Rwanda</p>
<p>NEXANS</p> <p>Role Field Sales Representative</p> <p>Location Angola</p>	<p>PHILIPS</p> <p>Role General Manager, Healthcare</p> <p>Location Morocco</p>	<p>INDEX FOOD INDUSTRIES LTD</p> <p>Role Marketing Manager</p> <p>Location Nigeria</p>
<p>INDEX FOOD INDUSTRIES LTD</p> <p>Role Sales & Marketing Manager</p> <p>Location Nigeria</p>	<p>STANDARD BANK</p> <p>Role Operations Manager</p> <p>Location Angola</p>	<p>KRAFT FOODS</p> <p>Role West Africa Quality Manager</p> <p>Location Nigeria</p>
<p>EDG PROJECTOS ANGOLA</p> <p>Role Engineering Operations Manager</p> <p>Location Angola</p>	<p>EDG PROJECTOS ANGOLA</p> <p>Role Project Manager</p> <p>Location Angola</p>	<p>EDG PROJECTOS ANGOLA</p> <p>Role General Manager</p> <p>Location Angola</p>
<p>EDG PROJECTOS ANGOLA</p> <p>Role Lead Piping Designer/Drafter</p> <p>Location Angola</p>	<p>EDG PROJECTOS ANGOLA</p> <p>Role Lead Structural Designer/Checker</p> <p>Location Angola</p>	<p>EDG PROJECTOS ANGOLA</p> <p>Role Project Engineer</p> <p>Location Angola</p>

Sponsors Profiles

Barclays



Barclays moves, lends, invests and protects money for customers and clients worldwide. With over 300 years of history and expertise in banking, we operate in over 50 countries and employ over 140,000 people.

We're one of the largest financial services providers in the world, engaged in retail banking, credit cards, corporate and investment banking, and wealth management

It's our purpose to help people achieve their ambitions - in the right way. We're guided by one set of values globally - Respect, Integrity, Service, Excellence and Stewardship, and we have an ambition to become the 'Go-To' bank for customers globally.

If that excites you, then read on.

For over 300 years we have been supporting our customers with financial solutions that help them make progress. In Africa, we first laid our foundations in 1864, in Egypt. We are now present in 13 countries, and we're proud of the part we have played in the development and growth of the continent. We believe that investing in the communities in which we live and work allows us to be a force for good.

With our ambitious growth strategy in place, and the strength of leadership necessary to realise it, one thing is clear, we can all share in the success of Barclays Africa. By joining us you will be at the forefront of our expansion. We shall support your every move, giving you the opportunity to forge an international career with a leading global bank. We are calling for the most talented professionals to be a part of our ongoing journey.

For more information on careers with Barclays in Africa visit www.barclaysafricajobs.com or www.absa.co.za/careers



Building One bank in Africa

From growth comes opportunity

Proud, passionate and with big plans for the future, you've a great deal in common with Barclays Africa. Discover how you can be part of our growing force in one of the world's largest emerging markets.

Meet us at Careers In Africa or visit:
www.barclaysafricajobs.com
www.absa.co.za/careers

Diageo Africa



Diageo has the greatest geographic coverage of any beverage alcohol company operating in Africa, where our brands are enjoyed in 40 countries across the continent. Diageo has a long established presence on the continent with the first recorded exports of Guinness to Sierra Leone in 1827. As well as Guinness, our businesses also produce and sell a range of local beer brands including Tusker, Senator Keg, Serengeti Premium Lager, Harp and Bell. Diageo is also the number one premium spirits company in Africa, with leading brands in their categories including Johnnie Walker Scotch whisky, Smirnoff vodka, Baileys and Captain Morgan rum. The company also produces a small number of carbonated non-alcoholic drinks including Malta Guinness and Alvaro.

Our People

Diageo Africa employs over 6,500 people (over 20% of Diageo's total workforce worldwide) in its businesses in Africa, and many more indirectly through the production, distribution and promotion of its brands. Our people are critical to our success and we foster an inclusive, supportive environment where all our employees are valued, recognised and supported in reaching their full potential. We know that the growth of our business is fuelled by attracting and growing amazing people. From the moment our people start their careers with us we invest in their development and continue to do so as they progress through the organization – helping them to be the best they can be. We have a number of career development programmes in place which are aimed at accelerating the development of our internal African talent for leadership roles in the future. We are passionate about growing African leaders at all levels within our organization; leaders for Africa and leaders for the wider Diageo group.

Sustainable Business in Africa

We are proud of our long history in Africa, and are committed to investing long term in the continent while remaining profitable. But we have always believed that our success as a company is measured by more than just financial targets. Diageo's approach to local economic development and corporate social responsibility with a clear focus on a partnership strategy has long been at the core of what we do. We are committed to generate shared value with the economies and communities in which we operate and will continue to invest in and explore new ways to secure sustained holistic growth through partnership and collective action.

A career with Diageo Africa

Africa continues to offer amazing growth opportunities for Diageo. This is opening up possibilities for talented individuals to join the region and be part of an exciting journey. We are looking for African leaders who are committed to a long-term career in Africa and who have the passion, energy and drive to grow our African businesses.

We are currently seeking candidates with previous experience in the Fast Moving Consumer Goods (FMCG) industry, and with a minimum of four years of functional experience in:

- **Supply Chain:** Engineering, Brewing, Packaging, Procurement, Planning, Logistics, Customer Service
- **Commercial:** Sales, Marketing, Customer Marketing, Route-To-Market, Distributor Development
- **Support Functions:** HR, Strategy, Commercial Finance, Decision Support, Supply Finance



WE GUARANTEE YOU'LL GET A GOOD FLAVOUR. AND NOT JUST FROM THE DRINKS.

Get a taste for leadership with exciting career opportunities at Diageo Africa

For your chance to work with the likes of Tusker, Guinness, Guinness Malta, Smirnoff, Johnnie Walker and Baileys, apply online for career opportunities in our Africa businesses and see how far your ambition could take you. Whether you join us in Commercial (Sales and Marketing), Supply, Procurement, Finance or HR, you'll get an

insight into all aspects of the business and gain the practical experience you need to succeed. Work in Africa with the world's leading premium drinks company at www.diageo-careers.com If you do not find suitable career opportunities right now, create a Search Agent and join our Talent Network.

Please drink responsibly. Visit drinkaware.co.uk for the facts about alcohol.



Sponsors Profiles

Unilever



Our Vision

WE WORK TO CREATE A BETTER FUTURE EVERY DAY. We help people feel good, look good and get more out of life, with brands and services that are good for them and good for others. Unilever products touch the lives of over 2 billion people every day – whether that's through feeling great because they've got shiny hair and a brilliant smile, keeping their homes fresh and clean, or by enjoying a great cup of tea, satisfying meal or healthy snack.

Our brands

With more than 400 brands focused on health and wellbeing, no company touches so many people's lives in so many different ways. Our portfolio ranges from nutritionally balanced foods to indulgent ice creams, affordable soaps, luxurious shampoos and everyday household care products. We produce some of the world's best known and loved brands including Lipton, Knorr, Dove, Axe, Hellmann's and Omo, alongside trusted local names such as Blue Band, Pureit and Suave.

We have a portfolio of brands that are popular across the country. Popular because of our two key strengths:

- Strong roots in local markets and first-hand knowledge of the local culture and
- World-class business expertise applied internationally to serve consumers everywhere.

Many of these brands have long-standing, strong social missions, including Lifebuoy's drive to promote hygiene through handwashing with soap, and Dove's campaign for real beauty. We've also won a wealth of advertising industry honours at the prestigious Cannes Advertising Awards, including being named 2010's Advertiser of the Year.

Our purpose

Our corporate purpose states that to succeed requires the highest standards of corporate behaviour towards everyone we work with, the communities we touch, and the environment on which we have an impact. Conducting our operations with integrity and with respect for the many people, organisations and environments our business touches has always been at the heart of our corporate responsibility.

Unilever Central Africa

Unilever's roots in Africa go back to 1880's, when first ventures were undertaken by Sir William Lever to secure palm oil from Africa. In 1904 the company was incorporated and in 1911 the Huileries du Congo Belge were established. In the course of the next nearly 100 years Unilever changed from a commodity led business to a more focused consumer goods business. Unilever Central Africa is a Multi-Country Organisation (MCO) made up of Eastern & Southern Africa, Nigeria, Ghana and French West Africa. Its markets span 41 countries, with 600 million consumers. Unilever Central Africa is the largest employer in Unilever with 33,000 people, of which 250 are managers. In Central Africa, Unilever is also among the top 3 FMCG companies, and have just been accredited Top Employer, Africa 2012/2013 in 4 key countries (Nigeria, Ghana, Kenya and S. Africa).

Our people

Focusing on performance and productivity, we encourage our people to develop new ideas and put fresh approaches into practice. Hand in hand with this is a strong sense of responsibility to the communities we serve. We don't only measure success in financial terms; how we achieve results is important too. We work hard to conduct our business with integrity - respecting our employees, our consumers and the environment around us.

Our Chosen Charity

Education Africa



Education Africa is your partner in *Poverty Alleviation through Education*. We have a 20 year track record of *Making Real Change Happen* for disadvantaged Africans that benefit from our many projects.

Education Africa's project portfolio targets critical educational priority areas from Early Childhood Development, primary & secondary schooling, through to Tertiary Certification Programmes. Focus areas of a number of our projects are to prepare students for the world of work and assisting to give them access to tertiary studies.

We are renowned for thinking out of the box for our project development from conceptualisation to

implementation, which would include the production and distribution of our educational resource support materials; these materials allow for Corporate branding opportunities.

In South Africa we are a registered Non Profit Company, with Section 18 A status which allows for tax deductibility of donations within the parameters of the law. Education Africa is also a level 1 B-BBEE contributor (Broad-Based Black Economic Empowerment). We have self-sustainable support structures in the United Kingdom, United States of America and Austria, which also have charitable status and are run by a team of dedicated volunteers.

Education Africa's Projects

- **Walter Sisulu Scholarship Fund**
Secondary and tertiary education scholarships
- **Cycle Aid for Africa**
Distributes mountain bikes and equipment to under-resourced schools
- **Early Childhood Development**
Training and supporting care-givers
- **Masibambane College**
Initiated and supported by Education Africa and St Johns College
- **HIV/AIDS Primary Healthcare and Education**
Aims to reduce the infection rate among South African youth
- **My Maths Buddy**
This Maths dictionary addresses one of the key learning areas – Mathematics. This learning tool aims to assist both students and teachers with an increased understanding of Maths
- **Social Architecture**
Building affordable education facilities in the impoverished regions of South Africa
- **SAMUN**
The South African Model United Nations
- **The Unisa Programmes**
Tertiary education programmes to help develop business leaders & entrepreneurs
- **Edu-bike Africa**
Education programme designed around the bike theme
- **International Arts & Culture**
This is the newest of our projects



Our Chosen Charity



This year has seen Sarah Roe, Director at Global Career Company appointed as Vice Chairman of the UK board of trustees for Education Africa and as such we are ramping up our fundraising activities for this amazing charity.



Global Career Company is committed to achieving the aims we share with our chosen charity, Education Africa. Assisting disadvantaged South Africans to obtain a quality, relevant education in order to become global citizens and a competitive, productive element in the local job market, is clearly closely aligned with our work.



South Africans have inspired the world by building a thriving democracy on the ashes of racial oppression. Central to their achievement is a constitution, one of the most progressive in the world, conferring on all the right to a good education. Building a solid foundation of learning and teaching remains the greatest challenge to the country fully unlocking its extraordinary potential.

Kilimanjaro Climb 2013

Following Careers in Africa, London 2013, 9 members of our team will be scaling Kilimanjaro in aid of Education Africa. The opportunity to reinforce our year-round commitment and support with this one-off challenge has inspired a fantastic fundraising effort. You can contribute today by sponsoring the team and driving them on to conquer the mountain for Education Africa.



Donate to Education Africa:

scan the code, visit www.justgiving.com/SarahAdcockclimb or come and see us at the Global Career Company stand.



GLOBALCAREERCOMPANY
International perspective, regional understanding



Global Career Company would like to thank Exim Bank for their generous donation in support of our Kilimanjaro climb for Education Africa

Kilimanjaro Climb Supporter

Exim Bank



Exim Bank (Tanzania) Ltd, one of the locally established banks in Tanzania in August '97, continues to remain at the forefront of providing quality banking services in the Country. Within a short span of 12 years of its existence, the Bank has built strong brand equity through its relationship management and its ability to provide a faster turnaround in services; in the process building a robust loyal customer base.

The Bank is known as one of the most innovative and fastest growing banks in the country and is renowned for its professionalism and business ethics. Ever since its inception, the Bank has played an important role as a financial player providing need based banking services to all strata in the economy.

Having established 100% owned overseas subsidiary in the Union of Comores in the year 2007, the 1st Tanzanian bank to do so, the Bank is now embarking to be a key regional player by increasing its presence domestically and regionally. Exim Bank ranks as the sixth largest bank in the Country in terms of Total Assets.

Pioneering Initiatives

Over the years, Exim Bank has exhibited through its performance that it has been 'An Edge above the Rest', by positioning itself as one of the most innovative banks in the country.

Some pioneering initiatives of the Bank remain as a testimony to the same:

- 1st Bank to introduce Credit Cards in the Country
- Introduce Mobile ATM in the country
- Introduce exclusive financing scheme for women
- Bank with highest number of off-site ATMs in the Country

International Relationships

Exim Bank has financial relationship with IFC, PROPARCO and a AFD.

Exim Bank also has a relationship with Norwegian Investment Fund for developing countries-NORFUND to support long term foreign currency lending, both in Euros and Dollars to Small and Medium Enterprises-SME's and corporates.

The Bank also caters to the ever-increasing international business needs of its customers through the correspondent banking business with the following banks:-

- HSBC Bank, London
- Citibank, USA
- PTA Bank
- Deutsche Bank AG, London
- Bankers' Trust, USA
- CFC Bank, Kenya

Exim Bank is also a member of the Global Banking Alliance for Women, a worldwide group of banks that share best practices in order to accelerate the global growth and development of women businesses and wealth creation. Exim Bank is the only member bank from Tanzania to join GBA.

TANZANIA
200,000+
DJIBOUTI &
COMORES
10,000+
CUSTOMERS

Join the Exim Family, for a better tomorrow

Here at Exim, we recognize what your diversity can bring, so we offer our customers and employees products and opportunities that allow them to advance and succeed. By making the most of all your ability and experiences we help you connect to your dreams today, tomorrow and in the future.

Contact us today and find out more about our diverse products and services.



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www.eximbank-tz.com

Innovation is life



EXIM BANK



Company Profiles



Afreximbank

The African Export-Import Bank (Afreximbank) is a Multilateral Financial Institution established in 1993 by African governments, African private and institutional investors as well as non-African financial institutions and private investors for the purposes of financing and promoting intra and extra African trade.

The Bank was established under the twin constitutive instruments of an Agreement signed by member states and multilateral organizations, which confers international status on the Bank, as well as a charter, governing its corporate structure and operations and signed by all shareholders.

The Bank is a Pan African Exim Bank with a mission “to stimulate a consistent expansion, diversification and development of African trade while operating as a first class, profit oriented financial institution and a centre of excellence in African trade matters”.

The Bank finances and promotes intra and extra African trade through three broad services areas as follows:

- Credit (Trade and Project Financing)
- Risk Bearing (Guarantees and Credit Insurance)
- Trade Information and Advisory Services

The Bank’s operating model is Structured Trade Finance and Dual Recourse Facilities. Using this model, the Bank’s key products are: Line of Credit Programme; Syndications Programme; Note Purchase Programme; Financial Future Flow Pre-Financing Programme; Direct Financing Programme; Trade Related Project Financing Programme; Carbon Finance Programme; Asset Backed Lending Programme; Receivables Purchase/ Discounting Programme; Special Risk Programme; Country Programmes; and Investment Banking and Advisory Services.

The Bank has been headquartered in Cairo, Egypt since 1994 and has branches in Harare, Zimbabwe (opened in November 1996) and Abuja, Nigeria (opened in January 2003). With a total of 83 permanent staff from various African countries, the Bank offers a challenging and dynamic work environment, an internationally competitive tax free salary and benefits package, and diplomatic immunities and privileges for its internationally recruited staff.



Aiteo Group is an innovative energy company focused on the upstream, downstream and power sectors of the pan-African oil and gas industry, with a particular ambition to identify and develop previously unimagined sources of revenue within the sector and develop infrastructure across Africa.

We believe Africa is the next growth frontier and is central to our vision and ambitions for the future.

We are headquartered in Lagos, Nigeria, with subsidiary offices in Abuja, Port Harcourt, Warri, London, Geneva and the U.S.

The company is strategically focused on four business areas, with major prospects for immediate revenue growth and market penetration:

- Upstream oil and gas exploration and production and Refining of petroleum products
- Downstream marketing supply and trading of petroleum products
- Power generation and distribution
- Pan-African infrastructure and development.

Each of these areas holds massive potential with global focus on the future of energy generation, significant oil and gas reserves still to be found throughout Africa and a large number of alternative revenue streams to be found in the refinement of different petroleum products.

As the premier brand and leading innovator in oil and gas in Nigeria, Aiteo is seeking seasoned industry professionals to join our team.

At Aiteo, we understand what's important when you are considering a rewarding and satisfying career. We're focused on new challenges, new opportunities and new experiences like growing our business responsibly and making sustainability a key part of our operations.

We offer stability with a forward focus, a strong commitment to training and employee development and a dedication to being the best employer you will ever work for.

At Aiteo each day has its rewards. Our programs provide opportunities to enrich your life and explore your career potential.

Making Aiteo your next career move, is a great move.

The Future is Aiteo.

IN A WORLD WITH ENERGY DEMAND RISING **FAST**



THE FUTURE IS AITEO.

At Aiteo, we understand what's important when you are considering a rewarding and satisfying career.

We offer stability with a forward focus, a strong commitment to training and employee development and a dedication to being the best employer you will ever work for.

What will you contribute?

Learn more online at www.aiteogroup.com





Looking for a role that will **inspire**? Looking for complex **global projects** to gain **world class experience**?

At Aurecon, you can live your ideas while taking ownership of your career. As one of the world's top engineering, management and specialist consultancies, our breadth of technical expertise and experience is second to none.

Our vision is to foster human achievement and we aim to make a daily difference in the communities in which we live and work.

If you want to make a difference in a diverse and exciting emerging market, we are keen to hear from you. In return, Aurecon offers you a stimulating and rewarding career path within a culture of innovative thinking, collaboration and global thought leadership.

Find out how you can reach your full potential by visiting www.aurecongroup.com/Careers today.

Leading. Vibrant. Global.
www.aurecongroup.com

Company Profiles

Aurecon



About Aurecon

Aurecon is a leading management owned technical, engineering and advisory company, delivering high value solutions to the changing needs of the world. With an office network extending across 25 countries, Aurecon has been involved in projects in over 80 countries across Africa, Asia Pacific, the Middle East and the Americas and employs around 7 500 people throughout 11 industry groups.

As thought leaders across a diverse range of specialisations, we encourage innovative thinking and ideas. We aim to set industry standards, benefit communities and make a significant contribution throughout the developed and developing world.

Our culture

Aurecon's values form the foundation of our commitment to our client relationships; our promise to our people; and the contribution we make to the communities in which we live and work.

- We foster human achievement through excellence, innovation and collaboration
- We celebrate diversity and respect others by acting with integrity and honesty
- We work to build a vibrant and brighter future for all

Our behaviours help shape our culture by reminding us of the best way to work and operate. Each employee:

- Is committed and responsive to clients and stakeholders
- Effectively communicates and collaborates within and across organisational boundaries
- Challenges self to continuously improve and achieve excellence
- Initiates new and creative ideas; anticipates and quickly adapts to change
- Integrates health, safety and security considerations into decisions and actions
- Is achievement focussed and displays a 'can do' attitude

Benefits and rewards

Aurecon employs inspirational and energetic people. We aim to recruit and retain the best talent and we are committed to unleashing the potential of our people by challenging them with interesting work, and giving them the support and autonomy they need to achieve their goals.

We know the contribution of our people is key to the success of Aurecon and our clients, which is why we provide both financial and non-financial benefits to attract and retain high calibre individuals. Aurecon offers diversity and a variety of career paths across various geographies and competencies.

For more, visit the Aurecon's Career page on www.aurecongroup.com

Company Profiles

Bechtel



Serving oil and gas customers from well-head to consumers.

Serving oil and gas customers from well-head to consumers, Bechtel provides a wide range of services that span the lifecycle of the process from concept to facility delivery. With top-of-the-line offshore capabilities that include fixed and floating facilities, subsea systems, subsea pipeline, subsea boosting and production solutions, Bechtel exceeds expectations in fulfilling the customer's reservoir production needs.

Bechtel has significant expertise in providing offshore facility and subsea engineering and project management services as well as turnkey solutions. The availability of highly experienced personnel, coupled with world-class project management systems, enable Bechtel to deliver value to oil and gas customers in the development of challenging projects. Bechtel offers advanced subsea solutions and turnkey floating production systems in collaboration with world-class fabrication and ship yards worldwide.

Front-End Solutions

Bechtel provides concept definition and front-end engineering services with a focus on deepwater and secondary recovery in marginal fields. A comprehensive set of key disciplines are available:

- Floating systems
- Topsides facilities
- Field development planning and field layouts
- Flow assurance
- SURF
- Subsea pipelines and long distance tie-backs
- Subsea power transmission
- Risk management
- Safety and project assurance
- Travel and logistics planning
- Materials and corrosion
- Geotechnical

We provide unbiased evaluation of technologies, approaching concept definition with creative thinking and rigorous analysis to assess risks and rewards, thus maximizing the owner's value.

Execution

For more than a century Bechtel has executed projects in every corner of the world. Our global presence, world class project management systems, and culture of successful project delivery position Bechtel as a valuable partner in supporting clients in the execution of oil and gas projects.

Our execution capabilities range from project management services in an integrated team with the client to the provision of full engineering, procurement, fabrication and installation to deliver offshore facilities on time and within budget. Fixed platforms and floating facilities are delivered from a global network of engineering offices and fabrication facilities, complemented by strategic partnerships with shipyards, fabrication and installation contractors.

With time-tested expertise in offshore facilities development, Bechtel delivers superior project execution, from concept development to turnkey delivery, for every subsea reservoir need.

Company Profiles

Bridge International Academies



Bridge International Academies was born out of a conversation Jay Kimmelman, Shannon May, and Phil Frei shared in 2007. Passionate advocates for education and issues related to global poverty, our three cofounders wondered why no one was thinking about schools in developing countries the way Starbucks® thought about coffee. Why hadn't anyone tried to tackle education for the bottom of the pyramid by building a large-scale chain of low-cost, high-quality schools? Costs could remain low due to scale. Quality would be ensured due to standardization. Monetizing the institution would guarantee sustainability and, importantly, place the parents in control.

Our trio decided to be the first to try. Bringing with them Jay's experience founding Edusoft (an education software company in the USA), Shannon's background in education, international development, and sustainable design, and Phil's history of developing award-winning educational toys (some licensed by LEGO®!), they developed the Academy-in-a-Box model that continues to guide the company today. In January 2009, the first Bridge International Academy opened in the Mukuru slum in Nairobi, Kenya. Today there are hundreds of academies with more launching every term. Expansion plans are in place on a global level with a mission of reaching 10,000,000 children.



Company Profiles

Damco



A global network of logistics professionals

With 10,800 employees in over 300 owned offices across 90 countries and representation in a further 30 countries, Damco manages more than 2,7 million TEU of ocean freight and supply chain management volumes and more than 210,000 tonnes of air freight, annually.

We manage and serve some of the most advanced supply chains in the world; in a diverse range of industries. With a relentless focus on simplifying complex supply chains, we uncover efficiency improvements that enable our customers to cut their inventories, reduce operating costs, and make significant short-term savings for long-term competitiveness.

Global presence with a local touch

In every Damco office around the world, we have local people who speak the local language and understand the local communities. In key origin markets, particularly China, we offer market-leading capabilities. As one of the world's leading operators in emerging markets such as Africa, the Middle East and Latin America, we enable our customers to access new sourcing areas, customers and business opportunities with our established network.

Part of the A P Moller Maersk Group.

www.damco.com



Explore your opportunities with a network of professionals in a Global 250 Top Company

APM Terminals



Lifting Global Trade

APM Terminals offers the global shipping community a geographically balanced, integrated Global Terminal Network which includes current operations at 62 ports and terminals in 40 countries with seven new terminal development projects and 14 expansion programs now underway, along with over 170 Inland Services operations in 48 countries. Staffed by 25,000 professionals across a total of 68 countries spanning five continents, we serve every major trade lane with a truly global presence, providing our customers with the most advanced terminal technology, equipment and operations in the industry.

Through Tradition and History

APM Terminals has been a major part of the development of the container shipping industry, and it is a role and responsibility we do not take lightly. Originating as Maersk Line's terminal operating arm, APM Terminals was established as an independent division within the A.P. Moller-Maersk Group in 2001, moving its corporate offices from Copenhagen to The Hague in 2004, and reporting results as a separate business entity within the Group as of 2008. The company's history in terminal operations began more than half a century ago with a general cargo facility at the Port of New York in 1958. Its heritage dates back through Sea-Land and the very first international container operations when the Sea-Land Fairland was loaded with 236 containers bound for Rotterdam at Port Elizabeth. Since then, containerization and steadily

growing maritime trade has played an increasingly important role in the world economy and APM Terminals is proud to have been at the vanguard of the industry, providing the essential port infrastructure required for the handling of all seaborne cargoes and ongoing global economic development.

Through Service and Innovation

We employ the most modern and technologically advanced terminal handling equipment available to minimize power usage and the emission of pollutants and greenhouse gases. We invest in innovative solutions and partner with other far-thinking industry pioneers. With our annual "Global Safety Day" observations we have instituted a world-wide safety training program for all APM Terminals personnel with the goal of instilling a "culture of safety" and uniform adoption of best-practice procedures into daily operations. APM Terminals has undertaken a bold initiative to eliminate fatalities through accident prevention awareness, an overview and reinforcement of operational safety procedures and the active encouragement of company and terminal personnel to adopt and embrace a new philosophy of workplace behavior in which safety is assigned paramount importance.

Dedicated to setting the industry standards for efficiency, safety and sustainability, it is our goal to Earn the Customer every day, at every port facility and every location throughout the APM Terminals Global Port, Terminal and Inland Services Network.



- A global port industry leader
- Represented in 68 countries
- 25,000 employees
- 171 inland services locations
- Annual revenue in 2012 \$4.8 billion
- Provides port management and operations to over 60 liner shipping customers
- 7 new port projects in development

- A top global logistics company
- Represented in 120 countries
- Over 300 offices world wide
- 11,300 employees
- One of the most advanced supply chains in the world
- Manages over 2,7 million teu ocean freight and 210,000 tonnes of air freight annually

Part of the A.P. MOLLER - MAERSK GROUP

Dresser-Rand

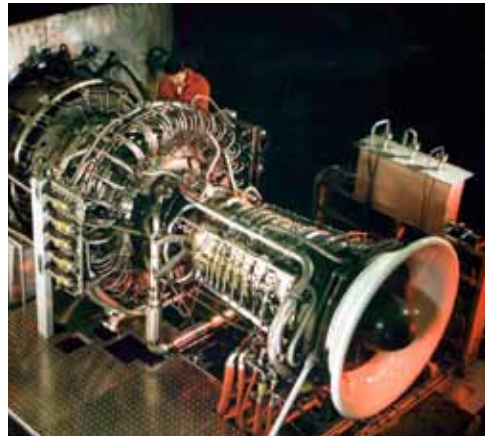
DRESSER-RAND

**Large enough for global market leadership...
small enough for you to make a difference!**

For more than 100 years, Dresser-Rand has been among the largest global suppliers of rotating equipment solutions, with field-proven centrifugal and reciprocating compressors, steam turbines, expanders, gas turbine packages, and control systems. Dresser-Rand is positioned to deliver a complete package of solutions, from initial concept to equipment retirement for the worldwide oil and gas, chemical, petrochemical, and process industries.

Our products and services have provided solutions to clients in the global energy industry. Behind those solutions are dedicated teams of environmentally responsible men and women who are committed to providing best-in-class quality and value.

Embark on an exciting and challenging career with an engineer-to-order supplier of rotating equipment to the oil, gas, and petrochemical industries. As a member of the Dresser-Rand team, you can make a difference by supporting, designing, developing, and delivering solutions for a better tomorrow.



DRESSER-RAND



OUR OPPORTUNITIES

- Engineering
- Drafting
- Field Service Engineers
- Manufacturing
- Project Management
- Process Innovation
- Information Technology
- Human Resources
- Supply Chain
- Finance
- Sales



LARGE ENOUGH FOR GLOBAL MARKET LEADERSHIP...
...SMALL ENOUGH THAT YOU CAN MAKE A DIFFERENCE.

Etisalat Nigeria



Emerging Markets Telecommunication Services (EMTS), trading as Etisalat Nigeria, is a Nigerian company duly incorporated under the laws of Nigeria in partnership with Mubadala Development Company and Etisalat of the United Arab Emirates. Incorporated in Nigeria as a private company, it acquired the Unified Access License from the Federal Government in January 2007. The License includes a mobile license and spectrum in the GSM 1800 and 900 MHz bands at a price of \$400million (Four Hundred Million U.S. Dollars). Etisalat acquired a 40% stake in EMTS and is now the operator of the Unified Access License.

In March 2008, Etisalat demonstrated its technical readiness when the Nigeria Communications Commission (NCC) paid a visit to its state of the art ultramodern Data Centre and symbolically assisted in the switching-on of its network. It made the first call on its network in the presence of officials of the NCC, the media, the company's board of directors and other VIPs.

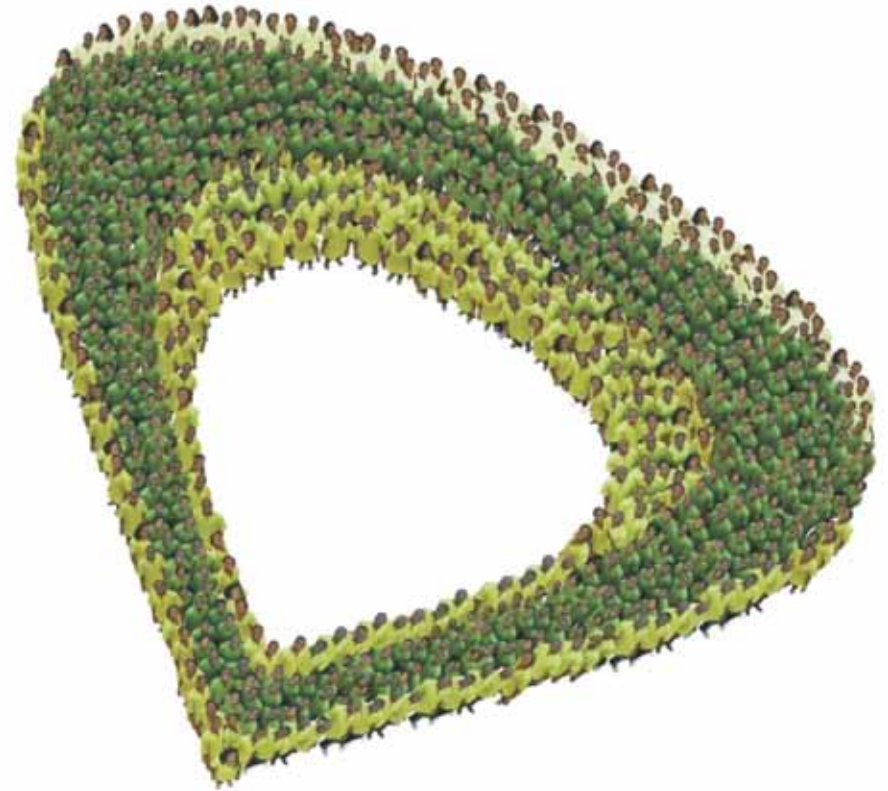
Full commercial operations began in 7 Nigerian cities on 23 October 2008. From the initial 7 cities where it began its operations in October 2008, Etisalat now has presence in 30 states across the federation.

In March 2009, in recognition of the superb quality of its growing network, the NCC adjudged Etisalat as Nigeria's best network based on quality of service indices measured by the regulatory body. Etisalat Nigeria has won several industry awards in recognition of its innovative approach to providing qualitative services to its growing customers.

Etisalat is also committed to taking its place amongst leading corporate citizens in Nigeria by making wide-impact and sustainable social investments. To this end, Etisalat has partnered with the Lagos State Government on its Adopt-a-School initiative. Etisalat has also awarded 300 scholarships to undergraduates in universities across Nigeria in our Etisalat Merit Award Scheme. Our Corporate Social Responsibility agenda also includes several other interventions in areas such as health and the environment.

Etisalat's vision is a world where people's reach is not limited by matter or distance; a world where people will effortlessly stay in touch with family and friends; a world where businesses of all sizes can reach new markets without the limitations of distance and travel.

giving voice to their dreams



The strength of a nation is in the voice of her people. That is why our commitment to extending Nigerians reach and giving them a voice wherever they are remains unwavering, today and always.

www.etisalat.com.ng



Company Profiles

GlaxoSmithKline



About GlaxoSmithKline

GlaxoSmithKline is a science-led global healthcare company. We discover, make and market well-known consumer products, as well as innovative medicines and vaccines. Everything we do is focused on improving the quality of human life by enabling people to do more, feel better and live longer. We believe this makes us a very special company to work for.

Headquartered in the United Kingdom, GSK has three primary areas of business Pharmaceuticals, Vaccines and Consumer Healthcare. Our Pharmaceuticals business develops and makes available medicines to treat a broad range of serious and chronic diseases. Our portfolio is made up of established brands and newer innovative patent protected medicines. Our Vaccines business is one of the largest in the world, producing paediatric and adult vaccines against a range of infectious diseases. In 2012, we distributed nearly 900 million doses to 170 countries, of which over 80% were supplied to developing countries. We develop and market a range of consumer health products based on scientific innovation. We have brands in four main categories: Total wellness, Oral care, Nutrition and Skin health.

Our global business is sustained through investment in Research and Development. We are one of the few healthcare companies researching both new vaccines and new medicines for all three of the World Health Organization's priority diseases: HIV/AIDS, malaria and tuberculosis. Many of our consumer brands are household names: Ribena, Lucozade, Sensodyne, Macleans, and Panadol. Our business employs around 99,000 people in over 100 countries.

West African Operations

GlaxoSmithKline Nigeria is a subsidiary of GlaxoSmithKline. Headquartered in Ilupeju, Lagos, the Company has a manufacturing facility in Agbara, Ogun State. The Company comprises three separate entities: Pharmaceuticals, Consumer Healthcare and Global Manufacturing & Supply (GMS). The Consumer Healthcare and Pharmaceutical businesses are extended to Ghana & Other West Africa (OWA) countries principally Sierra Leone, Liberia and the Gambia.

In line with our commitment to improving the quality of human life by enabling people to do more, feel better and live longer, we offer career opportunities in functions within our organisation. We place strong focus on our people, because we believe that they are the key drivers of our business growth.

THE AFRICA REPORT

The Essential Business magazine.

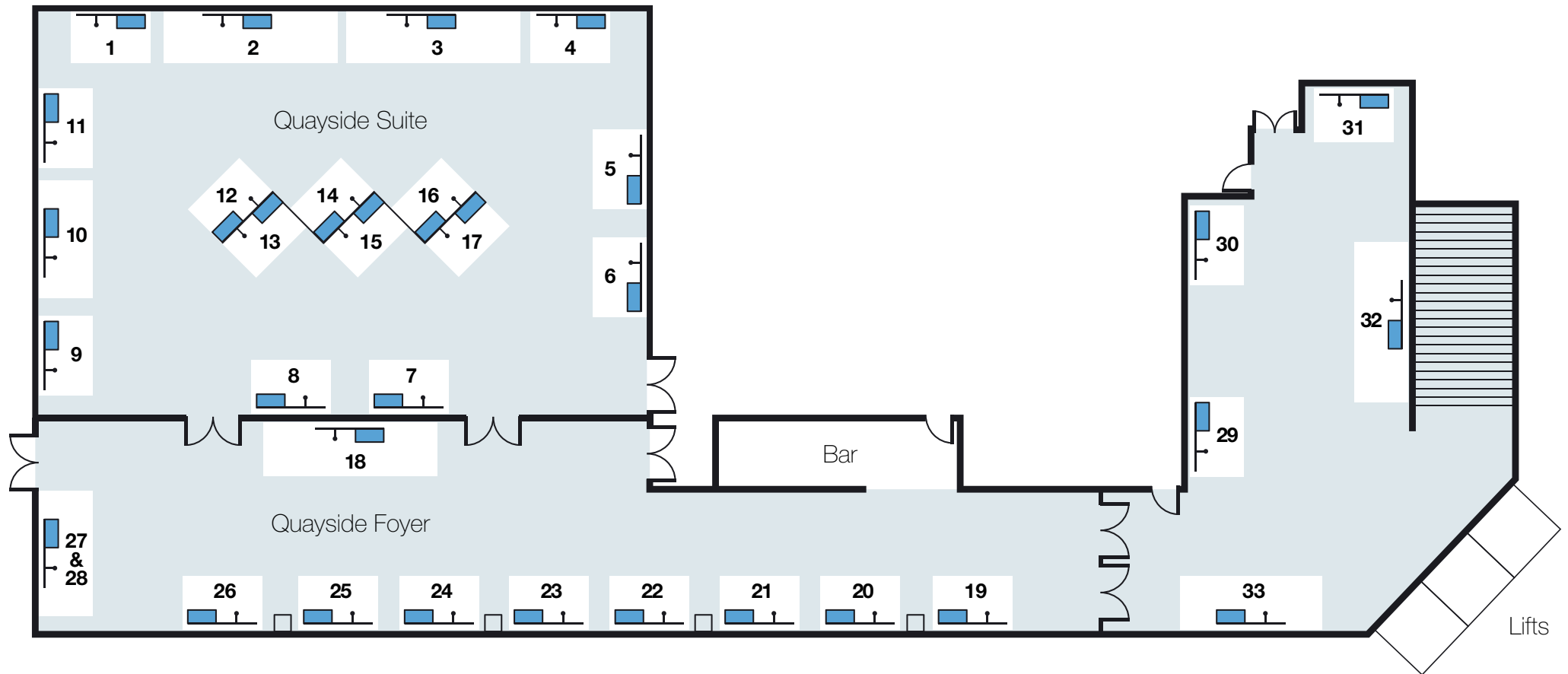


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Lafarge Nigeria



Cement Division

Lafarge has been a major player in the Nigerian manufacturing sector since 1972 with our involvement in the construction of a 900,000 tonnes capacity cement plant known today as Benue Cement Company. Lafarge provided technical and financial support towards the construction and eventual start-up of the Company, before its eventual take-over by the Benue State Government. Lafarge re-entered the Nigeria market in 1999 through the acquisition of Blue Circle Industries Plc., and currently holds over 60% shareholding in West African Portland Cement and 59% in AshakaCem Plc. With its interests in West African Portland Cement Plc (WAPCO), AshakaCem Plc (Ashaka), Atlas Cement, Port Harcourt, and substantial stake in Unicem, Calabar, Lafarge holds a strong position in the Nigerian cement industry with investments in companies that have a total production capacity of about 8 million metric tonnes per annum.

Lafarge Readymix

Lafarge Ready-mix Nigeria Ltd (LRN) is a wholly owned subsidiary of Lafarge WAPCO Nig. Plc; it commenced operation in September 2011. Lafarge Readymix Nigeria is presently the only commercial ready mix concrete operation in the Nigerian construction industry with clientele comprising mid-size local contractors and the international construction companies. With current operation comprising a network of plant sites at Ikoyi, Lagos and Ewekoro, Ogun State, Lafarge Readymix Nig. has an estimated annual output of 60,000m³ on Ready-mix concrete product.

Our Values

Health & Safety, Human Capacity development & Product Innovation are at the heart of our Organization; and form the bedrock of our core values.

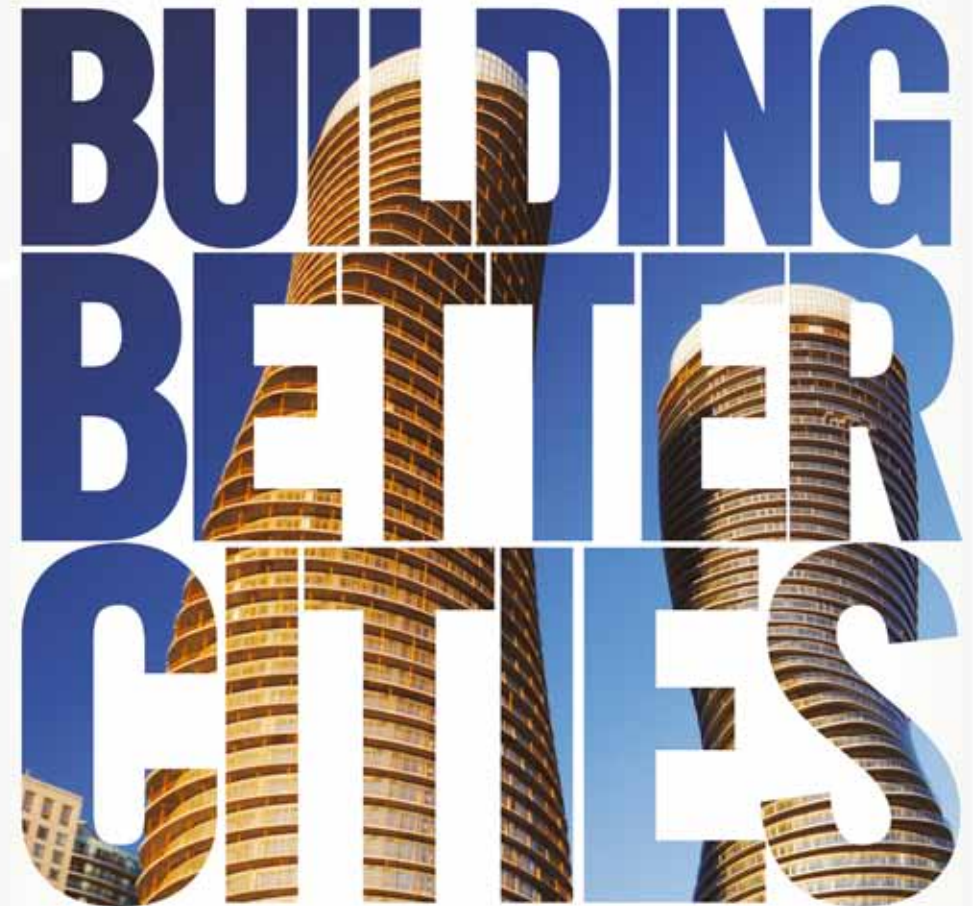
The Nigeria Advantage

Nigeria with its status as the “Giant of Africa” has been identified as a major market to the cement industry in Africa. Boasting of the largest market in Sub-Sahara Africa, Nigeria is the number one growth country in the world. The enormous size of its population gives Nigeria an edge over other developing countries, as there is availability of skilled labour for production purpose, which has assisted Lafarge achieve one of its objective of people development. Nigeria’s huge need for housing and infrastructural development also gives Lafarge a chance to capitalize on its vast repertoire of technological skill and knowledge and introduce relevant value added products for different applications into the market and achieve a competitive edge, in comparison to other competitors in the industry. The importance of Lafarge Nigeria to the Lafarge Group cannot be over-emphasized as the country presents huge opportunities which must be exploited for the overall continued growth of the Group.

The Lafarge Advantage

Lafarge Nigeria has imbibed the values, systems and processes of the Group to become a truly multinational company, strategically positioned for greater heights. To make advances in building materials, Lafarge places the customer at the heart of its concerns. It offers the construction industry and the general public innovative solutions - bringing greater safety, comfort and quality to their everyday surroundings. The business model focuses on achieving excellence in local management while capitalizing on best practices developed throughout the world. Through our commitment to sustainable development, we are a step ahead in innovation aimed at building competency in the Nigerian market.

www.lafargecareers.com



A world leader in building materials and a top-ranking player in the cement, aggregates and concrete industries, we contribute to the construction of cities around the world. Our innovative solutions provide cities with more housing, making them more compact, more durable, more beautiful and better connected.

The Group employs 65,000 people in 64 countries, and posted sales of €15.8 billion in 2012.



Company Profiles

Lafarge South East Africa



Today we are the world leader in building materials, and our ambition is to remain the undisputed leader. Our goal is to strengthen this leadership position by being the best through our commitment to remain: the preferred supplier for our customers, the preferred company for our employees, the preferred partner for our communities, and the preferred investment for our shareholders.

The Lafarge Group controls a unique portfolio of businesses where Cement constitutes 52%, Aggregates and Concrete 38%, and Gypsum 10%. On a global level, Lafarge is the Number 1 producer of Cement and Aggregates. The group is present in 79 countries across the world and its workforce amounts to 90,000 employees consisting of an enormous variety of professionals in a wide range of careers within all functions – Engineering, Commercial, IT, Supply Chain, HR, Finance, Legal and Safety.

We produce universal materials. Concrete, which is manufactured from cement and aggregates, is the world's second most used material, after water. Our products are intended for all those who construct. We imagine, design and manufacture those essential materials which make the human habitat increasingly comfortable, safe and enduring. Our homes, schools, hospitals, roads would not exist but for our materials. By being part of all these infrastructure projects, we make an active contribution to economic growth and social progress.

Lafarge has been committed to sustainable development, to safety in principle and practice, and to building a strong performance culture for many years, pursuing a strategy that combines industrial know-how with performance, value creation, respect for employees and local cultures, and environmental protection. It is the only company in the construction materials sector to be listed in the 2007 'Global 100: Most Sustainable Corporations in the World'.

Our group strategic priorities are to accelerate innovation and to pursue development in emerging countries in all our businesses. Business Units are being established and expanded in Africa for which we are looking for high caliber talented candidates in the following fields: Health & Safety, Procurement, Finance, Maintenance, Production, Dispatch & Logistics, Quarry Management, Quality Assurance & Environment, IT, & HR.

If you're interested in a challenging career with prospects for international mobility and continuous learning you can apply on line using the following route:

Company Profiles

Nigerian Bottling Company



Nigerian Bottling Company Ltd. 00102
A Member of Coca-Cola Hellenic Group

The Nigerian Bottling Company Ltd is one of the biggest companies in the non-alcoholic beverage industry in the country and is the sole franchise bottler of The Coca-Cola Company in Nigeria.

Our company serves approximately 160 million people by producing and distributing a unique portfolio of quality brands, bringing passion to marketplace implementation, and demonstrating leadership in corporate social responsibility.

Our company

NBC Ltd started operations in Nigeria in 1951. We are based in the city of Lagos, we operate 13 bottling plants across the country. In addition, we channel products through 59 warehouses and distribution centers. We are the sole franchise bottler and distributor for products of The Coca-Cola Company in Nigeria.

We employ about 4,800 people and indirectly support the jobs of up to more than a million more in our value chain.

We aim to be our customers' most preferred supplier, and conduct programmes to support more than 450,000 customers who sell our products to consumers.

Our company is part of the Coca-Cola Hellenic Group, one of the largest bottlers of The Coca-Cola Company's products in the world, and the biggest in Europe. Coca-Cola Hellenic operations span 28 countries, serving more than 570 million people. The company is headquartered in Athens and listed on the Athens, New York, and London stock exchanges.

Product portfolio

We produce, sell and distribute a wide range of beverages, most of which are trademark products of The Coca-Cola Company.

Our product portfolio consists of:

- leading brands Coca-Cola, Coca-Cola light, Fanta and Sprite
- local brands such as Schweppes, Five Alive, Limca and Eva

We continuously review opportunities to expand our product portfolio in order to offer consumers in Nigeria an increasing range of choices. Every measure is taken to ensure that our products are of the highest quality.

Our Mission and Values

Our vision

Our corporate vision is to become "The undisputed leader in every market in which we compete".

Our mission is to:

- refresh our consumers
- partner with our customers
- reward our stakeholders and
- enrich the lives of our local communities.

Our values

At Coca-Cola Hellenic, we are committed to six core values, along with the behaviours which support them and shape the way we work every day. Everything starts with our values; they are the DNA of our company and are essential to our future success.

- Authenticity: we act with integrity, and do what is right, not just easy
- Excellence: we strive to amaze, with passion and speed
- Learning: we listen and have a natural curiosity to learn
- Caring for our people: we believe in our people, invest in them, and we empower them
- Performing as one: we believe in the power of working together, contributing in every occasion
- Winning with our customers: our customers are at the heart of everything we do.

Our values are deeply embedded in our long term Strategic Framework that aims to deliver every day superior value in community trust, consumer relevance, customer preference, and cost leadership.

Careers

Nigerian Bottling Company Ltd is committed to growing its business, contributing to its local community and developing its people.

To grow and get better, not just bigger, requires strong organisational capability, and the right people in the right jobs.

We do our best to ensure our people enjoy their work as much as consumers enjoy our products. We are as passionate about bringing out the best in people as we are about getting results. A strong investment in learning and an emphasis on home-grown talent has resulted in many success stories at Nigerian Bottling Company Ltd.

If you want to become a part of a company which believes in its people, develops & grooms talent, acts responsibly to ensure the sustainability of its business, its communities, and the world in which we live, then you should consider a career at Nigerian Bottling Company Ltd. This can be done by visiting our booth or uploading your CV at nigeria.recruitment@cchellenic.com.

We look forward to meeting with you!

Company Profiles

Nigerian Breweries



Nigerian Breweries Plc.

Nigerian Breweries Plc., the pioneer and largest brewing company in Nigeria, was incorporated in 1946. The company recorded a landmark when the first bottle of STAR lager beer rolled off the bottling lines in its Lagos Brewery in June 1949. This brewery has undergone several optimization processes and as at today boasts one of the most modern brew houses in the country.

Over the next decades Nigerian Breweries Plc. commissioned breweries across the breadth of Nigeria, Aba Brewery in 1957, Kaduna Brewery in 1963, and Ibadan Brewery in 1982. In 1993, the company acquired its fifth brewery in Enugu. In October 2003, a sixth brewery, sited at Ameke, in Enugu State was commissioned and christened Ama Brewery. Ama Brewery is today, one of the biggest and most modern breweries in Africa. Operations in the Old Enugu Brewery were however discontinued in 2004, while the company acquired a malting Plant in Aba in 2008.

In October 2011, Nigerian Breweries acquired majority equity interests in Sona Systems Associates Business Management Limited, (Sona Systems) and Life Breweries Limited from Heineken N.V. This followed Heineken's acquisition of controlling interests in five breweries in Nigeria from Sona Group in January 2011. Sona Systems' two breweries in Ota and Kaduna, and Life Breweries in Onitsha have now become part of Nigerian Breweries Plc., together with three brands: Goldberg lager, Malta Gold and Life Continental lager.

Brand Portfolio

Nigerian Breweries Plc. has a rich portfolio of high quality brands: Star Lager Beer, the first in its portfolio, was launched in 1949; this was followed by Gulder lager beer in 1970; Maltina, the nourishing malt drink, was introduced in 1976, followed by Legend Extra Stout in 1992. Amstel Malta was launched in 1994 while Heineken Lager Beer was relaunched into the Nigerian market in 1998. Maltina Sip-it, packaged in Tetrapaks was launched in 2005, while Fayrouz was launched in 2006. In 2007, the company introduced Star, Heineken and Amstel Malta in Cans. In 2011, the company sold a total of 29 Stock Keeping Units (SKU's) including Gulder Can, Legend Can, Heineken Magnum, Maltina Can, Fayrouz Cans, Fayrouz P.E.T, Climax Energy drink as well as Goldberg lager, Malta Gold and Life Continental lager which became part of the family in October 2011.

Ancillary Industries

As a major brewing concern, the company encourages the establishment of ancillary businesses. Many of these organizations and individuals depend largely on the company for their means of livelihood. These include manufacturers of bottles, crown corks, labels, cartons, plastic crates and such service providers as hotels/clubs, Distributors, Transporters, Event Managers, Advertising and Marketing Communication Agencies etc.

Corporate Social Responsibility

Nigerian Breweries Plc. is a socially responsible corporate organization with a good track record of corporate social initiatives in identified and strategic areas. The Company's Corporate Social Responsibility is driven by a vision to always "Win with Nigeria". Over the years, Nigerian Breweries Plc. has been very active in supporting our national development aspirations in line with our commitment to "Winning with Nigeria".

We have continued to identify and respond to major challenges confronting our nation through our corporate social investments especially in the areas of education, the environment, water, youth empowerment, talent development and sports, amongst others.

The company in 1994 established an Education Trust Fund with a take-off grant of N100 million to take more active part in the funding of educational and research activities in institutions of higher learning, all in an effort to provide and encourage academic excellence in Nigeria. This is in addition to its secondary and university scholarship programmes for children of its employees.

The company is also involved in the development of leadership, musical and movie talents, through various programmes. Some of these activities are captured in the company's Social and Environmental Report.

As Nigeria's foremost brewer of lagers and related beverages, we are passionate about our vision to be world-class in all our activities. We regard our people as core and indispensable to our continued success.

If you truly desire a career in a world-class environment and are confident that you possess the required mix of qualities, we invite you to come and have a chat with us.

Join Nigerian Breweries Plc and become an essential part of our business. We will give you a chance to develop a career leading to the executive management of one of the leading beverage conglomerates in the world.

Opportunities abound for you to achieve excellence in divisions such as Human Resources, Supply Chain, Logistics, Marketing, Sales, Finance and IT where you will undergo a traineeship of 12 months.

As a management trainee, you will be engaged in hands on experience in challenging operational projects both locally and internationally to gain valuable experience and develop your skills. We also have a mentorship programme in place whereby our pool of experienced professionals will help with your development programme and with a smooth integration into the Nigerian Breweries culture. This is to guide you towards a promising career with a possibility of becoming an international manager in Heineken B.V.

Apart from rewarding career opportunities, Nigerian Breweries Plc also offers competitive remuneration. In addition to basic salary, performance related variable pay as well as a generous pension scheme, the job attracts housing allowance, car, paid annual leave, free medical coverage for self and family and other fringe benefits.



Nigerian Breweries Plc
RC: 613



FIND YOUR PLACE IN THE HOME OF GREAT BRANDS

As part of our mission "To be the leading beverage company in Nigeria, marketing high quality brands to deliver superior customer satisfaction in an environmentally friendly way", we are constantly on the look-out for people who can rise to the challenges of the company today, and yet, are flexible enough to dream and grow with us as we create the brewing industry of tomorrow.

Company Profiles

National Microfinance Bank



History

In 1997, the National Microfinance Bank Limited Incorporation Act established the NMB. In 2005, The Government of the United Republic of Tanzania started the privatization process and sold part of its shareholding (49%) to a consortium led by the Coöperatieve Centrale Raiffeisen-Boerenleenbank B.A. ('Rabobank Group'). In 2008, the Government reduced its share to 30% through the sale of shares to the general public in an IPO (16%) and to the NMB staff (5%). NMB became listed on the Dar es Salaam Stock Exchange on 6th November, 2008.

Mission

Through innovative distribution, and its extensive branch network, NMB offers affordable, customer focused, financial services to the Tanzanian community, in order to realize sustainable benefits for all its stakeholders.

Vision

To be the preferred financial services partner in Tanzania.

Our Scope

NMB is the leading retail bank in Tanzania, with over 145 branches which are located in more than 95% of all Tanzania's districts, 1.7 million customers and close to 500 ATM's. This broad branch and ATMs network distinguishes NMB from other financial institutions in Tanzania. We are committed to sustaining and enhancing our branch network in order to provide access to citizens in all areas of Tanzania, including the most remote. NMB pioneered major innovations in the Tanzanian market including mobile banking and PesaFasta, an ATM based remittance product targeted at the unbanked. To date NMB Mobile has got over 700,000 customers who are registered with the service. NMB is also making inroads in corporate banking, treasury, and transactional services such as corporate payments, collections and trade finance. NMB plays an important role in the agricultural value chain and pioneered warehouse receipt financing for the country's Agricultural Marketing Co-operative Society (Amcos).

Close to serve you...



- Audit
- Treasury
- HR
- Wholesale Banking
- Retail Banking
- Legal
- Operations
- Government Business



Company Profiles

Old Mutual



About Old Mutual

Old Mutual plc is an international long-term savings and investment group. Established more than 165 years ago in Cape Town, South Africa, it is now a FTSE 100 listed company with more than 14 million customers and 55 000 employees worldwide.

Our group's primary operations are in the UK, Europe, sub-Saharan Africa, China, India, Mexico and Colombia.

Old Mutual Africa, a division of Old Mutual Emerging Markets, has operations in South Africa, Kenya, Namibia, Zimbabwe, Malawi and Swaziland. Exciting recent developments include the launch of Old Mutual Nigeria and a strategic alliance with Ecobank. Our expansion strategy is focused on becoming a leading financial services provider in West and East Africa by providing skilled asset management and financial products and services that are appropriate, affordable, easy to access and fully trusted by our customers.

Top Employer in Africa: A Great Place to Work

As Africa emerges as a formidable economic force, the need for talent is increasing and it has become critical for employers on the continent to attract, develop, reward and retain talented, high-performance individuals.

In 2012 Old Mutual Africa was certified by the CRF Institute as a Top Employer in Namibia, Zimbabwe and Kenya, while Old Mutual South Africa was ranked as the Best Employer overall in the large company category. This means our human capital practices are ranked among the best in Africa. In the annual Deloitte Best Company to Work For survey among company employees, Old Mutual South Africa was rated second in the large company category last year.

Mobility across the African region is also improving and accelerating. Part of Old Mutual's expansion strategy is to drive cross-border career development and encourage employees to make the most of the international experience opportunities available to them.

Play your part in Africa's rise

To prepare us for the next exciting growth chapter in our history on the African continent, we are seeking to source the world's best talents, with a particular focus on those individuals who belong to the diaspora and who are longing to now play their part in Africa's rise.

As an award winning employer we offer a wealth of opportunities and benefits for school leavers through to experienced specialists.

What We Believe

Our vision is to be our customers' most trusted partner – passionate about helping them achieve their lifetime financial goals. This we strive to achieve through a customer-centric, values-led culture and a focus on innovative excellence.

For more information

Visit our website to find out more about Old Mutual and great career opportunities in Africa www.oldmutualafrica.com

Company Profiles

PepsiCo



Introduction

PepsiCo offers the world's largest portfolio of billion-dollar food and beverage brands. Our main business - Pepsi-Cola, Frito-Lay, Tropicana, Quaker and Gatorade – make hundreds of foods and beverages sold in more than 200 countries. With annualized revenues of nearly \$60 billion, PepsiCo's 285,000 employees are united by our unique commitment to sustainable growth, called Performance with Purpose. By dedicating ourselves to offering broad choices for healthy, convenient and fun nourishment, reducing our environmental impact, and fostering a diverse and inclusive workplace. PepsiCo balances strong financial returns with giving back to communities worldwide.

Key Brands

PepsiCo has 22 different product lines, each generate more than \$1 billion in annual retail sales:

- Aquafina
- Diet Pepsi
- Fritos
- Lays
- Mirinda
- Pepsi
- Quaker
- 7UP
- Tostitos
- Tropicana
- Diet Mountain Dew
- Cheetos
- Doritos
- Gatorade
- Lipton
- Mountain Dew
- Pepsi Max
- Ruffles
- Quaker
- Sierra Mist
- Walkers
- Brisk

Environment

In 2009, we announced 15 global goals and commitments. Among them:

- Respect the human rights to water through world-class efficiency in our operations, preserving water resources and enabling access to safe water.
- Rethink the way we grow, source, create, package and deliver our products to minimize our impact on land.
- Reduce our carbon footprint.

Leadership

Indra K. Nooyi is Chairman and Chief Executive Officer of PepsiCo. She has directed the company's global strategy for more than a decade and led its restructuring, including the diversities of its restaurants, the acquisition of Tropicana and the merger with Quaker Oats that brought the vital Quaker and Gatorade businesses to PepsiCo and the merger with PepsiCo's anchor bottler. She holds a BS from Christian College, an MBA from the Indian Institute of Management in Calcutta and a Master in Public and Private Management from Yale University. Mrs. Nooyi is married and has two daughters.

History

PepsiCo was founded in 1965 through the merger of Pepsi-Cola and Frito-Lay. The company expanded its portfolio with the acquisition of Tropicana in 1990 and the merger with Quaker Oats in 2001.

In 2010, PepsiCo acquired its two largest bottlers – Pepsi Bottling Group and Pepsi Americas – a transaction that significantly strengthened the company's beverage business in North America and Europe.

Key Strategies

- Building the company's global macro snack portfolio.
- Responsibly and profitably growing the company's beverage business.
- Building and expanding the company's nutrition business.
- Leveraging the company's unique "Power of One" selling model across foods and beverages.
- Delivering on environmental sustainability commitments.
- Ensuring prudent, responsible financial management.

Puma Energy



Puma Energy International is a rapidly expanding, midstream and downstream oil company operating in over 35 countries across 5 continents.

Headquartered in Geneva (Switzerland) with regional offices in Johannesburg (South Africa), San Juan (Puerto Rico) and Singapore, we are a responsible supplier and storage facilitator of high-quality petroleum products.

Our midstream line of business unlocks value with storage capacity of 16 million barrels ("bbbls"). This will be increased to approximately 26 million bbbls by 2014 in accordance with the capital investment programme currently being implemented and various investment opportunities being originated. It makes Puma Energy one of the largest independent fuel storage operators. The downstream business supplies gasoil, gasoline, jet and niche products (like lubricants and bitumen) to a global network of over 1,300 retail service stations, 28 airports worldwide and the construction industry. This enables infrastructure development in emerging economies. Puma Energy is a subsidiary of the Trafigura Group - one of the world's largest independent commodity traders.

We're a new breed of global energy company: a company without peers that stands apart through the talent and unified spirit of more than 6,000 Puma People. Together, we possess a breadth of experience and range of expertise that underpins our competitive edge. During these exciting times at Puma Energy, where would you like to contribute? Match your skills and experience to the advertised openings and let us know where you fit in.

Opportunities across Africa exist in these lines of business:

- Business Support
- Finance
- Operations
- Commercial
- Construction
- IT
- Retail
- HSEC
- HR, Marketing and General Support



FUELLING FRONTIERS

More than 6,000 of us are hard at work in over 35 countries across five continents. Handling over 21 million m³ of oil products with a turnover of \$8.7 billion in 2012. Our global network consists of over 50 bulk storage terminals, 24 airports and 1,500+ service stations.

**We are Puma Energy.
Are you ready to join us?**



Namib desert, Dune number 7, near our Walvis Bay terminal.

Puma Energy is currently recruiting for a number of positions across Africa.

For more information:
www.pumaenergy.com/careers

Company Profiles

Safal Group



The Safal Group is Africa's largest producer of steel roofing, and its sole producer of Aluminium Zinc coated coil, using a patented metal coating technology recognised as being world class.

The Group is structured on two pillars of core expertise, being:

- the coating of steel coil, either as metal coated steel or as pre-painted coated steel
- the roll-forming of flat steel into profiled roof sheeting

28 roll forming operations in 11 countries in Africa produce roof sheeting under various trusted and loved consumer brand names. In the high value project sector of the market, these operations offer a highly valued service to professional customers and end users through a wealth of experience and technical expertise available within the Group.

The Group is reverse integrated, and 4 coil coating mills in Kenya, Tanzania and South Africa produce metal-coated and pre-painted steel coils conforming to international standards, and world class manufacturing standards.

7 further operations manufacture steel structural products and specialist construction components to complement the roofing businesses.

With over 3,800 employees, the Group places great importance on human resource development.

The SAFAL Group provides the leadership, resources and training necessary to create an environment in which every employee can contribute to the success of the company, and also to grow in their professional and personal lives.

The Group also plays a vital role in uplifting the standards of the communities within which the individual companies operate. Through its Corporate Social Responsibility activities, the Group has established health centres and technical institutes, built classrooms and recreational facilities, and funded wide reaching awareness programs for HIV/AIDS and the prevention of other diseases.

In all its processes and practises, through its products and its people, in its business performance and its ethics, the SAFAL Group continually strives to **Make a World of Difference.**



Africa's largest steel roofing company, with trusted and loved brands.

- 11 Countries
- 34 Operations
- 50 Years Experience



Making A World Of Difference

www.safalgroup.com



Safaricom is the leading provider of converged communication solutions in Kenya. In addition to providing a broad range of first-class products and services for Telephony, Broadband Internet and Financial services, Safaricom seeks to uplift the welfare of Kenyans through value added services and support for community projects.

With over 19 million subscribers and an estimated market share of 64%, the Company has the widest modern mobile network coverage in Kenya and prides in its experienced shareholders, attractive tariffs, a nationwide network of effective dealers, high caliber staff and management enabling it to maintain its position as the region's mobile market leader.

Safaricom's M-PESA has over 15 million subscribers, supported by a nationwide agent network of over 60,000 outlets. M-PESA is the worlds most developed biggest mobile payment system.

Safaricom's latest product in the market is M-Shwari. M-Shwari is a revolutionary new banking product for M-PESA customers that allows you to save and borrow money through your phone while earning you interest on money saved.

Facts about Safaricom

- Employs over 3,000 staff directly and over 500,000 indirectly
- Has over 2,800 base stations across the country
- Has over 400 dealers/distributors serving over 280k retailers
- Largest tax payer in the country contributing 5% of total Government collection
- Has the largest call center in Sub-Saharan Africa

Our people are our most valuable asset and are key to the achievement of our vision of transforming lives. This is reflected in our commitment to creating a working environment that supports our staff — freeing them to concentrate on their work and enjoy their achievements. We offer employees a wellness programme, crèche facilities, access to subsidized gym facilities, leisure amenities, regular social events, as well as competitive salaries and career opportunities.

Safaricom gives back to the society through the Safaricom Foundation. Since inception, the foundation has disbursed 2 billion shillings in different initiatives that provide sustainable community based solutions, contributing towards Kenya's development agenda, and the Millennium Development Goals.

ARE YOU READY FOR A NEW
CHALLENGE?
JOIN THE EMPLOYER OF CHOICE IN
EAST AFRICA

Safaricom

FOR CUSTOMER CARE ASSISTANCE, CONTACT US ON: [@SAFARICOMUG](#) | [@SAFARICOM_CARE](#) | [WWW.FACEBOOK.COM/SAFARICOMUG](#) | [WWW.SAFARICOM.CO.KE](#)

Company Profiles

Seadrill



The leading offshore deepwater drilling company

Seadrill is a leading offshore deepwater drilling company, aiming to be our customers' most important partner in making oil and gas available in a safe and cost-effective manner. The company operates a versatile fleet of drilling units for operations in shallow to ultra-deepwater areas in harsh environment and benign environments.

Seadrill has the youngest fleet in the industry with several Jack up and drillship under construction.

Seadrill has some 8000 skilled and highly competent employees, representing some 50 nationalities, operating in 15 countries on five continents.



Company Profiles

Shell South Africa



Shell has been active in South Africa for more than 100 years. Our main business activities include Retail and Commercial Fuels, Lubricants and Oils, Chemicals, Manufacturing and Upstream Exploration. Our head offices are based in Johannesburg.

Our values

Our core values of honesty, integrity and respect for people form the basis of the Shell General Business Principles.

Shell in South Africa

Shell came to South Africa in 1902. Shell South Africa's main focus at the time was paraffin and kerosene, which brought both light and heat to communities across Southern Africa. Throughout its long association with South Africa, Shell has played an important role in the country, not only as a premier oil company, but also as a committed corporate citizen.

Our business activities in South Africa

Today, Shell South Africa is mainly involved in the Retail and Commercial Fuels, Lubricants and Oils, Chemicals, Manufacturing and Upstream Exploration. We have a nationwide Retail network of strategically located service stations, offering our customers a variety of fuels products, as well as friendly service and convenience shopping. Our Commercial Fuels and Lubricants division sells diesel, lubricants, illuminating paraffin, bitumen and heavy furnace fuels directly to end users in the transport, construction, manufacturing, mining, marine, agriculture and general consumer markets.

In the Manufacturing area, the Sapref refinery, jointly owned by Shell and BP, is one of the largest refineries in Africa. In Upstream Exploration, Shell South Africa Upstream B.V. holds an exploration right in the Orange Basin Deep Water area, off the country's west coast and has applications currently being considered for shale gas exploration rights in the Karoo, in central South Africa. Other Shell interests in South Africa include Aviation and Chemicals.



Shell Nigeria and Gabon



Shell is a global group of energy and petrochemical companies. As one of the world's leading energy companies, we drive an investment programme to deliver sustainable growth and provide competitive returns to shareholders, while helping to meet global energy demands in a responsible way.

Shell is an equal opportunity employer with strong emphasis on innovation and competitiveness. We strongly advocate diversity and inclusiveness, and adhere to core values of honesty, integrity, and respect. Safety for people and the environment remain integral to all our operations.

The Shell Exploration and Production Companies in Nigeria (SEPCoN) are a strategic part of Royal Dutch/Shell Group which operates in over 140 countries. Shell operations in Nigeria include:

- The Shell Petroleum Development Company of Nigeria Limited (SPDC), the largest private-sector oil and gas company in Nigeria and operator of a joint venture with the Nigerian National Petroleum Company (55%), Shell (30%), Total (10%) and Agip (5%).
- Shell Nigeria Exploration and Production Company Limited (SNEPCo) 100% owned by Shell, operates primarily deep offshore, where no concerted exploration efforts had previously been made.

- Shell Nigeria Gas Company Ltd (SNG) is a wholly owned Shell company, that promotes gas as a cheaper, more reliable and cleaner alternative fuel and feedstock for local industries. Its operations include a transmission and distribution network of approximately 80 kilometres of gas pipelines.
- Shell holds a 25.6 % shareholding and serves as Technical Adviser to Nigeria Liquefied Natural Gas Company (NLNG), Nigeria's largest LNG plant, which harnesses natural gas resources and produces liquefied natural gas and natural gas liquids for export.

Shell has had a presence in Gabon since 1960 when the company discovered oil in the Gamba area. Shell Gabon's activities are in exploration and production, currently producing some 65,000 bbls of oil a day from five fields.

Shell Gabon produced first oil in 1967 and today operates in Rabi, Gamba, Totou Toucan and Koula oil fields. In addition to the oil fields, Shell Gabon has two exploration and production sharing contracts in central offshore Gabon which were signed in September 2007 on behalf of Shell Offshore Central Gabon Ltd (SOCG). The blocks, BC-9 and BC-10 formerly named Du Chaillu and Meboun Nord Marin cover an area of 5969.6 sq km and 7580 sq km respectively.



A WORLD-CLASS COMPANY NEEDS WORLD-CLASS TALENT

Working at Shell, you could be helping us tackle one of the great challenges facing our world today – meeting the energy demands of a fast growing global population.

Shell is a company of firsts, so we're looking for fine minds that thrive on innovation. We need people who want to make a big difference – tackling global issues demands big thinking in every way.

At Shell, whatever you take on, we can offer you a career at the forefront of industry innovation, with outstanding professional development and opportunity to work on some of the most demanding and exciting energy projects in the world.

Shell offers job opportunities for both graduates and people with experience in both technical and non-technical fields. We believe in making the most of resources whether that's working to build a better energy future or encouraging people to achieve their potential.

To find out more about opportunities with Shell, visit www.shell.com/careers

Let's deliver better energy solutions together.



Shell



Shell



Shell_Careers



Shell is an equal opportunity employer

Company Profiles

Sogea-Satom



VINCI is a global leader in concessions and construction, employing close to 193,000 people in some 100 countries. VINCI's business consists of financing, designing, building and operating infrastructure that enhances daily life and mobility for all.

Sogea-Satom manages the permanent operations of Vinci Construction in Africa.

As a company with historical roots on the continent and a corporate culture with a clear emphasis on quality and team spirit, Sogea-Satom and its network of subsidiaries operating in 23 countries are an integral part of Africa's economic and social fabric.

Its activity is 50% in roads and earthworks, 30% in civil engineering, 10% in hydraulic engineering and 10% in building construction.

From road-building to hydraulic engineering and civil engineering to building works, Sogea-Satom constantly adapts its physical and human resources to meet its customer's expectations as closely as possible.

A stable and permanent operator, Sogea-Satom is positioned as a leader of international construction firms in Africa. It employs about 14 000 people on about a hundred projects.



Company Profiles

Syngenta



Boilerplate English

Syngenta is one of the world's leading companies with more than 27,000 employees in over 90 countries dedicated to our purpose: Bringing plant potential to life. Through world-class science, global reach and commitment to our customers we help to increase crop productivity, protect the environment and improve health and quality of life. For more information about us please go to www.syngenta.com.

Boilerplate German

Syngenta ist ein weltweit führendes Unternehmen mit mehr als 27 000 Mitarbeitenden in über 90 Ländern mit einem gemeinsamen Ziel: Bringing plant potential to life. Durch erstklassige Forschung, unsere globale Präsenz und die enge Zusammenarbeit mit unseren Kunden helfen wir, die Ernteerträge und die landwirtschaftliche Produktivität zu steigern, und tragen dazu bei, die Umwelt zu schützen sowie die Gesundheit und Lebensqualität zu verbessern. Weitere Informationen finden Sie unter: www.syngenta.com.

Boilerplate French

Syngenta figure parmi les leaders mondiaux pour ses activités. Le groupe emploie plus de 27.000 personnes dans plus de 90 pays qui n'ont qu'un seul objectif: exprimer le potentiel des plantes. Par nos capacités scientifiques de premier plan, notre présence mondiale et notre engagement en faveur des clients, nous aidons à accroître les rendements et la rentabilité des cultures, à protéger l'environnement et à améliorer la santé et la qualité de vie. Pour plus d'informations sur Syngenta, nous vous recommandons de consulter le site www.syngenta.com.



ThoughtWorks

ThoughtWorks is a global technology consultancy and a community of passionate individuals. Our purpose is to revolutionize software design, creation and delivery, while advocating for positive social change.

Since 1993 ThoughtWorks has grown from a small group of passionate people our founder, Roy Singham, gathered in a factory-district office in Chicago to a company spread across 27 offices in eleven countries: Australia, Brazil, Canada, China, Germany, India, Singapore, South Africa, Uganda, the United Kingdom and the United States.

We work with people and organizations who have ambitious missions - whether they are in the commercial, social or government sectors. We set up smart teams who love challenges and think disruptively to help our clients succeed. Our pioneering software tools help our clients continuously improve and deliver quality software.

ThoughtWorks®

We are focused on helping our industry improve, and believe in sharing what we learn. We do this by writing books, blogging, speaking at conferences and championing open source software. We are strong believers in the power of software and technology as tools for social change. Through our Social Impact Programme, we collaborate with organisations with a humanitarian mission and broad reach, helping them use technology to make an impact.

We proudly, passionately and actively strive to make both ThoughtWorks and our industry more reflective and inclusive of the society that we serve.

ThoughtWorks®



Make a difference in Africa.

Join Us

We're a software company and a community of purpose-led individuals. We think disruptively to deliver technology to address our clients' toughest challenges, all while seeking to create positive social change.

We intend to build the next-generation of African technology leaders and help our clients deliver greater-than-ever business value. We're building a community of passionate Pan-Africans. Why not join us at our booth, to find out more?

Johannesburg | Kampala www.thoughtworks.com

Company Profiles

TIEC Group

About TIEC (The International Education Consultancy):

TIEC is a multi-disciplinary consulting company specialising in international education strategy, professional development training facilitation and student recruitment services.

TIEC was founded in the UK (Cambridge) in August 2004 and is currently developing operations in Africa.

We are a company dedicated to providing education-related services and support to our clients, who include: Students, families, teachers, schools, governments and corporate organisations.

Vision:

To become the world's leading Education Group.

Mission:

At TIEC, our mission is to empower ALL who use our services (brands) throughout the world to realize their God-given potential (highest potential).

Our major brands and associated brands include:



PATHWAYS



www.tiec.co.uk

COCA-COLA SABCO OFFERS FANTASTIC OPPORTUNITIES IN NORTH, EAST AND SOUTH AFRICA

Coca-Cola Sabco (CCS) is an Anchor Bottler in the Coca-Cola system operating in 7 countries across Africa and 2 countries in Asia.

Talent is at the heart of our business, and with our integrated Talent Management capabilities, we aim to attract, engage and inspire our 10 000 plus employees. We believe people learn most in situations that challenge and stretch them, provided they have support in mentoring and coaching as well as assistance with achieving success.

Come join the Coca-Cola Sabco team and contribute to changing lives and quenching the thirst of our consumers. We are looking for talented dynamic, value driven, achievement orientated individuals who are in possession of relevant Bachelor's degrees and who have FMCG experience in the following disciplines:

- Logistics/Operations
- Mechanical and Electrical Engineering
- Sales • Finance • Human Resources
- Manufacturing/Supply Chain
- Engineering • Procurement • SHEQ

Please note that only nationals/citizens of South Africa, Namibia, Ethiopia, Tanzania, Mozambique, Kenya and Uganda will be considered for the opportunities in Africa.

The company offers market-related competitive remuneration packages.

All interested applicants must please apply through Global Careers Company or visit our careers website at www.coccolasabco.com



CCS *Coca-Cola Sabco*

Company Profiles

Umeme



“Umeme Limited is a major investment of Actis’ Infrastructure 2 fund. Actis is a leading investor in the emerging markets, investing exclusively in Asia, Africa and Latin America. Presently Actis manages over US\$4.8bn worth of investment on behalf of more than 100 institutional investors. The Commonwealth Development Corporation (CDC) of the United Kingdom, a UK Government-owned company, is the largest investor in Actis’ infrastructure 2 fund and as such has a relationship with Umeme Ltd indirectly through Actis.”

Umeme operates the distribution system and licence to distribute and supply power in Uganda. With this purpose, Umeme is also required to repair, upgrade and expand the distribution System within Uganda. Against this background, Umeme invites talented Ugandans who would like to grow their careers and be part of this investment in the infrastructure in Uganda.

Umeme’s values focus on our customers, employees, integrity and honesty, safety, and transparency. If that is the environment in which you can shine, then the rewards for high performance can be yours.

As a responsible employer Umeme is committed to providing competitive employment terms to its employees, in addition to providing safe and reliable electricity, improving customer service, minimising energy losses and operating in a cost effective manner. To help in achieving these goals Umeme is looking to recruit individuals with high integrity, dedication and commitment at the summit in order to contribute to the growth of Umeme, Uganda and their own careers.

Umeme’s shared purpose is an electricity retail and distribution business providing exceptional customer services in a safe, reliable and cost effective manner with a workforce that is well motivated and skilled, generating sufficient profits to sustain and build the business while providing value to shareholders. Your opportunity to be part of this purpose exists now. A return to Uganda to enhance your career prospects could not come at a better time. Link your homecoming with the opportunity to learn, growth and benefit with the growth of our business. Celebrate 50 years of independence by making your move to an organisation with a bright future.

JOIN UMEME

THE TEAM LIGHTING UP UGANDA

Umeme Limited is Uganda’s largest electricity distribution company supplying 99% of Uganda’s power. It has substantially developed the network since its establishment in 2005 following the restructuring of the electricity sector by the Government of Uganda. Umeme has increased energy sales from under 1,000GWh to over 1,700GWh and its customer base has grown from 250,000 in 2005 to almost 460,000 by the end of 2011.

Umeme is looking to recruit talented professionals, seeking managerial careers in various disciplines: Engineering, Finance, IT, Human Resource, General Management and Stakeholder Relations. We offer personal and professional growth, supported by an investment in learning and development, to match that of our investment in the capital of Uganda. Suitable candidates will be recognised through market-leading salaries and benefits.



For inquiries, email Info@umeme.co.ug
website: www.umeme.co.ug

or follow us on  Umeme limited  @umemelimited

Company Profiles

UniCem



In Nigeria, the name, UniCem stands for advanced technology, quality product and the leading supplier of cement in the South-South and South-East regions. Our core activities are the manufacture and sale of Portland Cement.

We are a young, private limited liability company owned by Nigerian Cement Holding B.V. (NCH) and Flour Mills of Nigeria Plc. NCH is majority owned by global shareholders, who are also the leaders in the field of cement manufacture, viz. Lafarge S.A of France and Holcim Ltd of Switzerland. In May 2009, we inaugurated our 2,5 million ton per annum fully integrated Greenfield clinker and cement plant at Mfamosing.

The Mfamosing plant has a capacity of 2.5 million tons of cement annually, and a kiln output of 6,250 tons/day. Raw materials are mined on site, thereby streamlining the manufacturing process. UniCem cement is characterized by its high tensile strength and rapid setting properties and complies with the NIS 444-1: 2003 standard, equivalent to the European BS EN 197-1:2000 standard. Product is sold in 50 kg bags and in bulk quantities.

Sustainability is important to us:

- Safety is our number priority and is driven through visible leadership from top management.
- As part of an industry which makes extensive use of raw materials and has a high energy consumption, our focus is to minimize any impact we have on the environment through compliance with the applicable Nigerian environmental laws, standards and regulations as well as those of the International Finance Corporation (IFC) Guideline.
- Beyond our physical environment, UniCem takes its commitment to corporate social responsibility (CSR) seriously, and for us, CSR extends beyond our community development work, and also covers our employees. In the current UniCem community development strategy, the strategic focus is on engagement and capacity building programs, and both now, and in the future will be built on three pillars: Education, Economic Empowerment and Health.

Our employees are important to us, but we also expect a lot from our employees. At the same time we can offer attractive and challenging jobs with development potential. To encourage employees and to expect world class performance from them is the fundamental philosophy that moves UniCem forward.



PORTLAND CEMENT



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Company Profiles

Vivo Energy



“A World of Energy”

Vivo Energy is the new company behind the Shell brand in Africa. A joint venture between Vitol, Helios Investment Partners and Shell, we offer the very best of Shell's products and services – including high-quality differentiated fuels and lubricants, supply reliability, technical expertise, and unmatched customer service – to customers across Africa. In doing so, we employ – and seek to share – industry-leading health and safety standards, and are committed to delivering Shell's products in an environmentally and socially responsible manner.

Vivo Energy's Shell-branded service stations are the face of a retail operation that has made us the leading provider of differentiated Shell fuels and lubricants in many countries, while our Commercial team offers a comprehensive range of these products to customers in sectors such as mining, power, construction, marine and aviation.

Underpinning this is Vivo Energy's unstinting HSSE focus – a business fundamental, and something which is non-negotiable. The company makes it its focus to demand, set and maintain the very highest safety standards, with the delivery of “Goal Zero” the number one priority.

Vivo Energy also works tirelessly to improve the environmental performance of its operations – lowering emissions and the impact on biodiversity, and using less energy, water and other resources – and is actively involved in various community projects across Africa, focusing on three main spheres of influence: road safety, education, and the environment.

Ethics and Compliance is another key concern, and it is the duty of every employee to act in accordance with the company's core values and business principles, thereby meriting the trust and confidence of the public.

At Vivo Energy, we are particularly proud of the fact that we invest heavily in our people – empowering high-quality, accountable local management teams and ensuring staff are provided with the right incentives, business environment and resources they need to produce great results.

Going Forward, Vivo Energy is fully committed to growing and improving each of the businesses in Africa – injecting new capital, investing in new sites and facilities, and constantly improving the customer experience – and is well-positioned to take its place as “The most respected energy business in Africa”.



Take your career to the next level

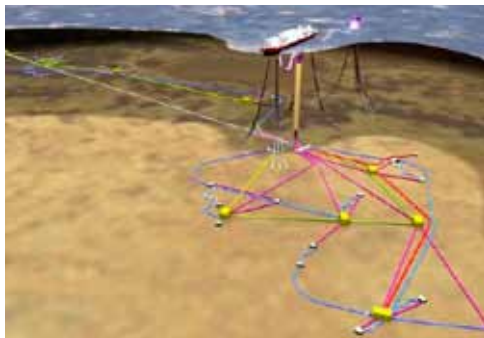
Company Profiles

Wood Group Kianda



Wood Group is an international energy services company with \$6bn sales, employing more than 43,000 people worldwide and operating in 50 countries. The Group has three businesses - Engineering, Wood Group PSN and Wood Group GTS - providing a range of engineering, production support, maintenance management, and industrial gas turbine overhaul and repair services to the oil and gas, and power generation industries.

Want to work for Wood Group PSN in Nigeria? At Wood Group Kianda, we value our employees. We are dedicated to attracting and retaining the highest caliber employees possible. We offer many training and development programmes designed to provide a continuous learning environment, both to gain new skills and refine existing ones. Wood Group Kianda is seeking engineers and technical professionals to join our team in support of our customers' operations.



Company Profiles

Wood Group PSN



Wood Group PSN has operated in Nigeria in the past three years under the operating title of OTSN. Wood Group PSN has operated in Nigeria in the past three years under the operating title of OTSN Ltd at the NLNG facility on Bonny Island. WGPSN provides a variety of services and manpower to support the operations of this modern facility. The company provides NLNG with a large range of qualified and competent personnel of various skills and disciplines in shutdown and maintenance operations and associated support functions.

WGPSN is committed to developing this relationship with our client and by improving our services establish ourselves as a primary manpower services contractor in Nigeria. By using our corporate strengths and global expertise, we can provide a basis for expansion which will require additional personnel with the necessary skills, qualification and competency to meet this challenge. The recruitment of additional Nigerian personnel adds to these strengths and further enhances our commitment to providing career opportunities and skills development while meeting customers' needs in a rapidly changing market. Ltd at the NLNG facility on Bonny Island.

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Company Profiles

Zanaco



Vision

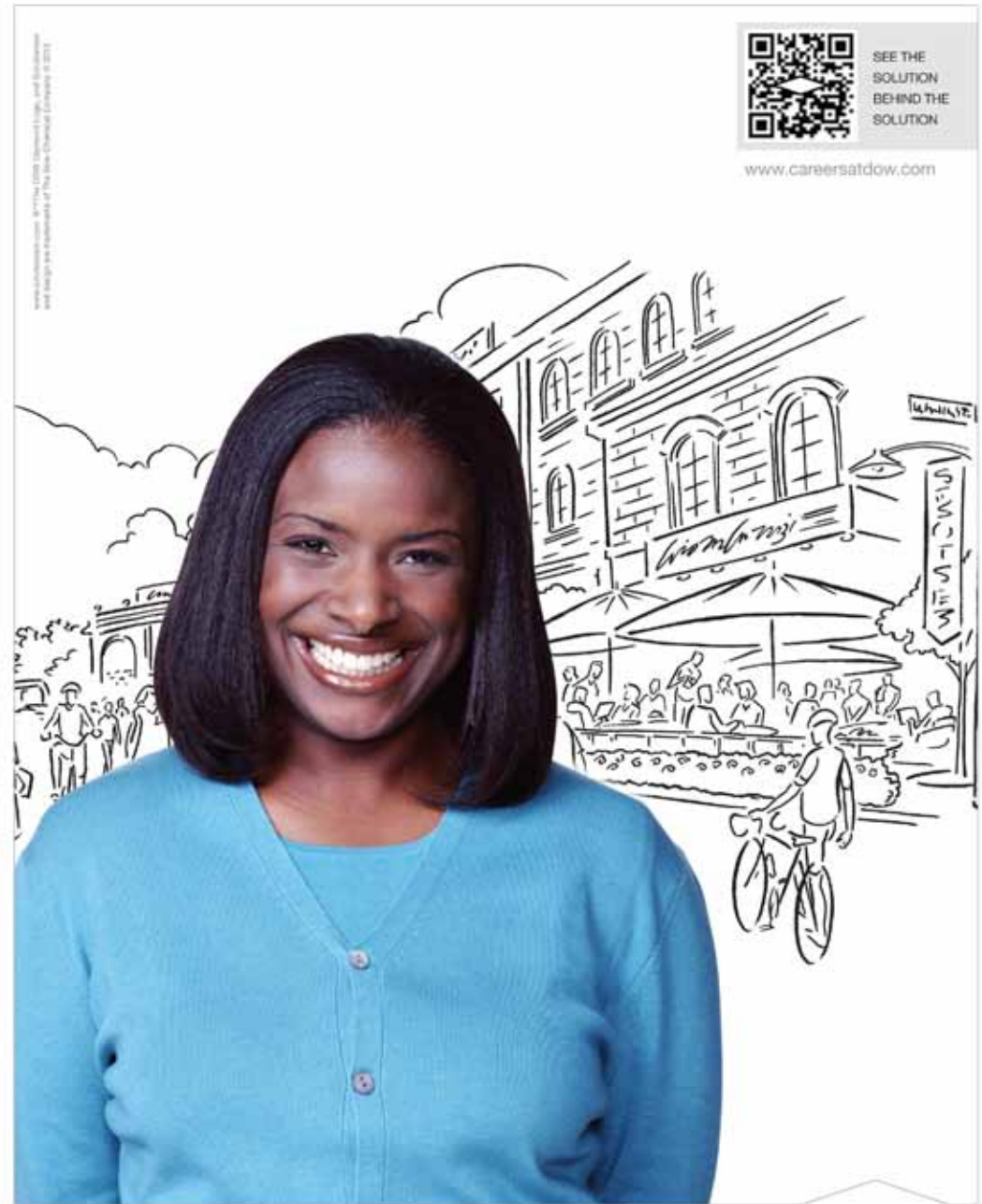
To be Zambia's leading, preferred, admired, & innovative bank that should provide to each of our chosen segment a fair deal as we also strive to "bank the unbanked"

Mission

To be the number 1 bank in each of our chosen segments, with a special focus on Retail (Consumers & SME), Food and Agriculture, Government, through appropriate technology, and distribution channels, with empowered and motivated staff

Values

- * Maintaining long-term ethical relationships with our customers
- * Increasing productivity through team work Setting and achieving high business standards
- * Being guided by integrity, respect for each other, and the highest level of professionalism



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