

## A career in the oil and gas industry



# Commercial Adviser

The purpose of this role is to add value to assets through negotiating and delivering robust commercial arrangements.

### Your responsibilities and key objectives will be:

- Developing the business plan and strategy
- Recommending commercial solutions and providing support
- Negotiating with and influencing third parties
- Providing commercial input to new venture opportunities
- Preparing indicative tariff requests for assets

#### You should have a technical or business degree.

#### You will need:

- A proven track record in successful negotiations
- The ability to suggest innovative solutions to problems
- Experience in participating in multi-disciplinary teams
- Experience in managing complex gas contracts and joint venture agreements
- Experience of liaising with government and industry organisations
- Strategic planning experience