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## WE ARE LOOKING TO RECRUIT **HIGH CALIBRE GRADUATES** AND **PROFESSIONAL CANDIDATES** WHO HAVE A PASSION FOR **GROWTH AND DEVELOPMENT**

For more than 169 years, Old Mutual has been recognised as an employer of choice with its impeccable history and stability while offering employees a wide range of great benefits.

Old Mutual offers exciting **career opportunities** in General Management, Strategy, Business Development, Investments, Digital, Financial Management, Risk and Auditing, Sales and Distribution, Balance Sheet Management and Project and Programme Management.

We are interested in energetic individuals and leaders, who would like to work in our **African Businesses** - in South, East and West Africa. To apply to join a stable, dynamic, fast growing company which values integrity, personal development, team work and innovation.

Visit the Old Mutual Careers pages at www.oldmutual.com



A Global Career Company Initiative

LONDON

**CAREERS IN AFRICA** 

**RECRUITMENT SUMMIT** 

16-18 MAY 2014

**Recruiting Excellence For Africa** 

#### SPONSORS









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www.careersinafrica.com

#### WELCOME

Careers in Africa remains the leading website for outstanding roles in Africa. In addition to the myriad roles available at this Summit, there are hundreds of other roles online all year round, a select few of which are shown below. To find out more and to apply, visit **careersinafrica.com** 

JOB TITLE	INDUSTRY	LOCATION
Project Manager	Oil & Gas	Angola
Field Service Engineer	Oil & Gas	Angola
Government Affairs Manager	FMCG	Kenya
Country Manager – Maputo, Mozambique	Building/Construction Services	Mozambique
GM East Africa	Agricultural commodity trading	Uganda
Head of HR	Terminals (Shipping)	Nigeria
Chief Engineer	Oil & Gas	Nigeria
Senior Commercial Advisor	Oil & Gas	Gabon
Manager Achat/Purchasing Manager	Maritime	Senegal
Human Resources Director	FMCG	Tunisia
Investment Manager	Private Equity	Tunisia
Legal Adviser	Private Equity	Tunisia
Operations Manager	Telecoms	Tunisia
Managing Director	Industrial Group	Algeria
HR Manager	FMCG	Algeria
Director Wholesale Banking	Banking	London
Maintenance Manager	Cement	Senegal
Head of Enterprise Risk Management (Cement)	Manufacturing/Construction	Nigeria
Head of Enterprise Risk Management (Sugar)	Manufacturing/Construction	Nigeria
Head of Enterprise Risk Management (Salt)	Manufacturing/Construction	Nigeria
Business and Strategic Risk Manager	Manufacturing/Construction	Nigeria
Risk Analytics Manager	Manufacturing/Construction	Nigeria





To apply for any of the above roles, and to discuss in more detail, please apply at: www.careersinafrica.com



On behalf of us all at Global Career Company, I would like to welcome you to our Careers in Africa Recruitment Summit, London.

The Careers in Africa Summit is our flagship event, and is the leading recruitment summit for African talent in the UK.

During the course of the Summit you will be mixing with an exclusive group of African professionals that have been hand picked from thousands of applicants, to network and interview and for positions with leading employers in Africa.

As well as pre-scheduled interviews; presentations will take place throughout the event, giving you a chance to learn more about the participating companies. You will also be able to meet with company delegates at their exhibition stands, giving you the opportunity to secure additional 'On-the-Spot interviews'.

I would like to thank our sponsors Nigerian Breweries and Puma Energy, as well as National Microfinance Bank and Seadrill for supporting this event. In addition, I would also like to thank our colleagues at the Universities, Business Schools, Societies, Embassies and High Commissions for their continued support. We are extremely grateful to them for their contribution to its growing success.

This Programme will provide you with all the information that you need to gain the most from the Summit. If you have any questions, please talk to a member of the Global Career Company team at our stand, who will be able to assist you.

This year we are also extending to our candidates at London an invitation to join the Careers in Africa Alumni Association. Visit our stand to find out how this exciting initiative will benefit you.

On behalf of all of us at Global Career Company, I wish you every success with all your interviews and look forward to hearing about some exciting new career moves as a result of this Summit.

I wish you all a very successful event.

Rupert Adcock Managing Director Global Career Company

#### PARTICIPATING COMPANIES



#### Function

Company	Engineering	Finance	Health, Safety & Environment	Human Resources	Information Technology	Legal	Logistics, Supply Chain	Marketing	Management / Consulting	Other	Sales	Sciences	Telecommunications
Afreximbank		•				•							
AKER Solutions	•	•											
APM Terminals	•	•	•	•	•		•	•		•	•		
Citi		•											
Coca-Cola CEWA								•			•		
Coca-Cola Sabco	•		•	•			•				•		
Dresser Rand	•	•	•								•		
Engen		•								•			
Equatorial Coca-Cola Bottling Company	•		•	•			•				•		
Exim Bank		•											
Global Career Company				•							•		
Henkel	•	•					•				•		
L'Oreal		•					•	•			•		
Lafarge Nigeria	•			•			•	•			•		
Lafarge SA	•						•					•	
LC Waikiki				•					•				
Nestlé	•			•				•			•		
Nigerian Breweries	•			•			•	•					
NMB		•		•	•								
Oceaneering	•		•	•						•		•	
Old Mutual		•						•	•				
Puma Energy		•								•			
Safaricom	•							•			•		•
Schlumberger	•		•		•					•		•	
Seadrill	•									•			
Shoprite										•			
Unilever	•							•					
Vinci Construction	•		•	•					•				
Zuku (Wananchi)	•								•				•

#### Nationality

Company	Across Africa	Angola	Algeria	Burkina Faso	Cameroon	Cape Verde	Chad	Congo	D. Republic of Congo	Egypt	Equatorial Guinea	Ethiopia	Gabon	Gambia	Ghana	Iraq	lvory Coast	Guinea Bissau	Guinea Conakry	Kenya	Liberia	Mauritania	Morocco	Mozambique	Nigeria	Rwanda	Senegal	Sierra Leone	Sao Tomé and Príncipe	South Africa	South Sudan	Sudan	Tanzania	Uganda	Zambia
Afreximbank	•																																		
AKER Solutions		•																																	
APM Terminals	•																																		
Citi					•				•				•				•			•					•		•	_		•			•	•	•
Coca-Cola CEWA	•								•			•					•			•				•	•					•			•	•	
Coca-Cola Sabco	•											•								•				•						•			•	•	
Dresser Rand		•																							•		_							T	
Engen	•																																	+	
Equatorial Coca-Cola Bottling Company			•		_	•					•			•				•	•		•	•	•				_	•	•		•				
Exim Bank															•												_	_					•	T	
Global Career Company	•																																	T	
Henkel																				•										•			•	+	
L'Oreal					•										•		•			•					•			_		•					
Lafarge Nigeria																									•			_							
Lafarge SA																												_		•					
LC Waikiki										•						•							•												
Nestlé				•	•										•		•								•		•	_						T	
Nigerian Breweries																									•									1	
NMB																											_						•	T	
Oceaneering		•																																T	
Old Mutual					_										•					•					•		_	_	_					1	1
Puma Energy	•																																		1
Safaricom																				•														+	+
Schlumberger		•					•								•																			1	1
Seadrill		•						•					•		•										•										1
Shoprite		•																																1	+
Unilever															•					•										•				+	+
Vinci Construction	•																																		1
Zuku (Wananchi)																				•		-		-									•	•	•



0-3 3-7 7+

#### Countries

Algeria	230
Angola	748
Benin	22
Botswana	31
Burundi	13
Cameroon	625
Congo Republic (Kinshasa)	166
Egypt	49
Ethiopia	38
Gabon	74
Ghana	772
Ivory Coast	195
Kenya	718
Malawi	30
Mauritius	30
Morocco	53
Mozambique	195
Namibia	13
Nigeria	3483
Republic of Congo (Brazzaville)	118
Rwanda	34
Senegal	105
Sierra Leone	40
South Africa	530
Tanzania	430
Tunisia	135
Uganda	242
Zambia	103
Zimbabwe	218

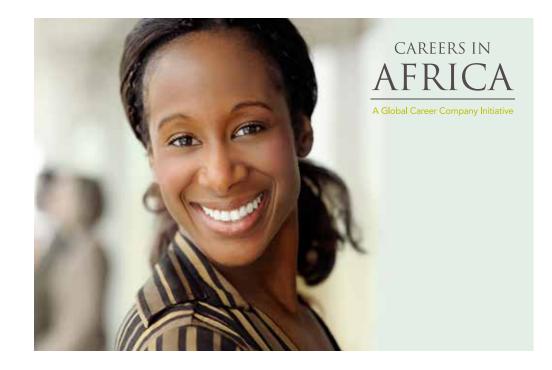
Years of professional experience

	38%
	30%
	32%

#### **Experience in Function**

Engineering	11%
Finance	12%
Health Safety & Environment	6%
Human Resources	6%
IT	8%
Legal	2%
Logistics & Supply Chain	6%
Management	18%
Marketing	9%
Sales	10%
Sciences	5%
Telecommunications	7%

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#### Friday, 16 May 2014

TIME	ACTIVITY	LOCATION
14:00-18:30	Candidate Registration Opens	Hotel Lobby
17:30-19:30	Welcome Networking Reception	Quayside Suite

#### Saturday, 17 May 2014

TIME	ACTIVITY	LOCATION
08:00	Candidate Registration Opens	Hotel Lobby
09:00	Interviews Commence	Interview Floors
09:00-18:00	Exhibition Area Open	Quayside Suite
09:00-17:00	Company Presentations	Meeting Rooms 3, 4 & 5
09:00-11:00	The Insiders guide to Summit success workshop	Meeting Room 5
16:00-18:00	Relationship Management in the Workplace	Meeting Room 5
18:00	Exhibition Area Closes	Quayside Suite

#### Sunday, 18 May 2014

TIME	ACTIVITY	LOCATION
08:00	Candidate Registration Opens	Hotel Lobby
09:00	Interviews Commence	Interview Floors
12:00	Summit Concludes	Interview Floors

#### PRESENTATIONS

All presentations will take place in Meeting Rooms 3, 4 and 5 on the Mezzanine floor. Space is strictly limited and candidates will be admitted on a first come, first served basis.

#### Saturday, 17 May 2014

MEETING ROOM 3	MEETING ROOM 4	MEETING F	ROOM 5
09.00- 10.00 Dresser Rand 10.00-11.00 L'Oreal 11.00-12.00 Nigerian Breweries	09.00-10.00 Henkel 10.00-11.00 Lafarge 11.00-12.00 Old Mutual	09.00- 10.00	The insiders guide to Summit success workshop
13.00-14.00 Citi 14.00-15.00 Safaricom 15.00-16.00 Schlumberger	13.00-14.00 Nestlé 14.00-15.00 APM Terminals 15.00-16.00 LC Waikiki	10.00-11.00	The insiders guide to Summit success workshop
		11.00-12.00	Unilever
		13.00-14.00	Relationship Management in the Workplace
		14.00-15.00	Puma Energy

15.00-16.00 Coca-Cola Sabco

All of the participating companies are keen to meet with additional candidates during the course of the event and to schedule 'On-the-Spot Interviews' with those that meet their requirements.

This is your opportunity to secure interviews with additional companies, so please read the following details carefully and if you have any questions, feel free to ask Global Career Company staff who will be happy to assist you.

#### Procedure

- Candidates wishing to secure 'on-the-spot' interviews will have the opportunity to leave their CVs with company delegates at their stands on Saturday, 17th May. We would suggest that you get your CV to your chosen company by the end of day on Saturday in order to secure an interview for Sunday. For companies that do not have a stand, please leave your CVs with a member of staff at the Global Career Company stand.
- Company delegates will screen the CVs. They may organise these interviews with you directly or alternatively
  a member of Global Career Company staff will contact you on your mobile phone to make the arrangements.
- It is vital that your mobile phone is switched on throughout the Summit.

#### CANDIDATE TRAINING

#### The Insider's Guide to Summit Success

- Networking & Interview Techniques that Work

09.00-11.00 Saturday 17th May

Are you maximising the power of networking and personal presentation to get ahead professionally? This workshop provides insights for two of the key aspects of the Careers in Africa Recruitment Summit to help you get the edge in interviews and on the exhibition floor.

#### Relationship Management in the Workplace

#### 13.00-14.00 Saturday 17th May

Businesses and career progression are dominated by relationship management. Learn the skills that help the best relationship managers stand out and get ahead. This seminar focuses particularly on relationships in the international workplace, delivering tips you will take forward into professional and personal life.



## CAREERS IN AFRICA A Global Career Company Initiative

# **Alumni Association**

Join our network of Alumni and see how Global Career Company can continue to support you

# BENEFIT FROM:Exclusive networking<br/>events in Europe,<br/>the US and AfricaPrior notification<br/>of top opportunitiesCoaching and mentoring<br/>opportunitiesExclusive online and<br/>social media groups



1 on 1 Career Coaching from the HR Leaders of Major Brands

#### LAFARGE

**Veli Gwamanda** Country HR Director at Lafarge South Africa

#### UNILEVER

**Rizwana Butler** HR Director, Leadership Development, Africa

#### AFREXIMBANK

Stephen Tio Kauma Senior Manager, HR

#### HENKEL

Marwa Mohamed Regional Talent & Development Manager - MEA

#### **PUMA ENERGY**

**Graeme Taylor** Chief Human Resources Officer at Puma Energy

#### APM TERMINALS

Vaughan Haslett HR Business Partner

## COCA COLA SABCO

Heidi Lamont Divisional Executive Human Resources

### **NIGERIAN BREWERIES**

Victor Famuyibo Human Resource Director Nigerian Breweries (Heineken Nigeria)



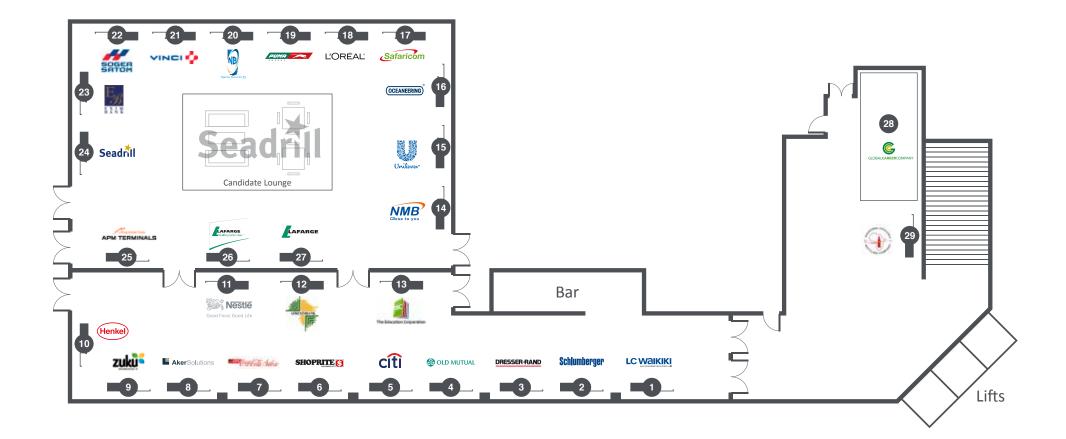
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NUMBER	COMPANY	NUMBER	COMPANY
12	Afreximbank	28	Global Career Company
8	Aker Solutions	10	Henkel
25	APM Terminals	18	L'Oreal
5	Citi	26	Lafarge Nigeria
7	Coca Cola Sabco	27	Lafarge SA
3	Dresser Rand	1	LC Waikiki
29	Equatorial Coca Cola Bottling Company	11	Nestlé
23	Exim Bank	20	Nigerian Breweries

NUMBER	COMPANY	NUMBER	COMPANY
14	NMB	22	Sogea Satom
16	Oceaneering	13	TEC
4	Old Mutual	15	Unilever
19	Puma Energy	21	Vinci Construction
17	Safaricom	9	Zuku (Wananchi)
2	Schlumberger		
24	Seadrill		
6	Shoprite		

# APRENDMININK

#### Afreximbank

The African Export-Import Bank (Afreximbank) is a Multilateral Financial Institution established in 1993 by African governments, African private and institutional investors as well as non-African financial institutions and private investors for the purposes of financing and promoting intra and extra African trade.

The Bank was established under the twin constitutive instruments of an Agreement signed by member states and multilateral organizations, which confers international status on the Bank, as well as a charter, governing its corporate structure and operations and signed by all shareholders.

The Bank is a Pan African Exim Bank with a mission "to stimulate a consistent expansion, diversification and development of African trade while operating as a first class, profit oriented financial institution and a centre of excellence in African trade matters".

The Bank finances and promotes intra and extra African trade through three broad services areas as follows:

Credit (Trade and Project Financing);
 Risk Bearing (Guarantees and Credit Insurance);
 Trade Information and Advisory Services.

The Bank's operating model is Structured Trade Finance and Dual Recourse Facilities. Using this model, the Bank's key products are: Line of Credit Programme; Syndications Programme; Note Purchase Programme; Financial Future Flow Pre-Financing Programme; Direct Financing Programme; Trade Related Project Financing Programme; Carbon Finance Programme; Asset Backed Lending Programme; Receivables Purchase/Discounting Programme; Special Risk Programme; Country Programmes; and Investment Banking and Advisory Services.

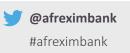
The Bank has been headquartered in Cairo, Egypt since 1994 and has branches in Harare, Zimbabwe (opened in November 1996) and Abuja, Nigeria (opened in January 2003). With a total of 83 permanent staff from various African countries as at 30th September 2011, the Bank offers a challenging and dynamic work environment, an internationally competitive tax free salary and benefits package, and diplomatic immunities and privileges for its internationally recruited staff.

#### Aker Solutions

Aker Solutions is a global provider of products, systems and services to the oil and gas industry. Our engineering, design and technology bring discoveries into production and maximize recovery from each petroleum field. We employ approximately 28,000 people in about 30 countries. Go to www.akersolutions. com for more information on our business, people and values. Our base in Angola has a key focus on providing world class Subsea technologies and services. We are looking for individuals who are prepared to take a position. Not only a position within Aker Solutions, but also a position on the exciting challenges the global oil and gas industry faces now and in the future.

L AkerSolutions

@akersolutions #akersolutions #global #challenge







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Blue Rand

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#### APM Terminals

## Lifting Global Trade

APM Terminals offers the global shipping community a geographically balanced, integrated Global Terminal Network which includes current operations at 62 ports and terminals in 40 countries with seven new terminal development projects and 14 expansion programs now underway, along with over 170 Inland Services operations in 48 countries. Staffed by 25,000 professionals across a total of 68 countries spanning five continents, we serve every major trade lane with a truly global presence, providing our customers with the most advanced terminal technology, equipment and operations in the industry.

#### **Through Tradition and History**

APM Terminals has been a major part of the development of the container shipping industry, and it is a role and responsibility we do not take lightly. Originating as Maersk Line's terminal operating arm. APM Terminals was established as an independent division within the A.P. Moller-Maersk Group in 2001. moving its corporate offices from Copenhagen to The Hague in 2004, and reporting results as a separate business entity within the Group as of 2008. The company's history in terminal operations began more than half a century ago with a general cargo facility at the Port of New York in 1958. Its heritage dates back through Sea-Land and the very first international container operations when the Sea-Land Fairland was loaded with 236 containers bound for Rotterdam at Port Elizabeth. Since then, containerization and steadily growing maritime trade has played an increasingly important role in the world economy and APM Terminals is proud to have been at the vanguard of the industry, providing the essential port infrastructure required for the handling of all seaborne cargoes and ongoing global economic development.



#### Through Service and Innovation

We employ the most modern and technologically advanced terminal handling equipment available to minimize power usage and the emission of pollutants and greenhouse gases. We invest in innovative solutions and partner with other far-thinking industry pioneers. With our annual "Global Safety Day" observations we have instituted a world-wide safety training program for all APM Terminals personnel with the goal of instilling a "culture of safety" and uniform adoption of best-practice procedures into daily operations. APM Terminals has undertaken a bold initiative to eliminate fatalities through accident prevention awareness, an overview and reinforcement of operational safety procedures and the active encouragement of company and terminal personnel to adopt and embrace a new philosophy of workplace behavior in which safety is assigned paramount importance.

Dedicated to setting the industry standards for efficiency, safety and sustainability, it is our goal to Earn the Customer every day, at every port facility and every location throughout the APM Terminals Global Port, Terminal and Inland Services Network.

ØAPMTerminals

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# Explore your opportunities with a network of professionals in a Global 250 Top Company



- A global port industry leader
- Represented in 68 countries
- 25,000 employees
- 171 inland services locations
- Annual revenue in 2012 \$4.8 billion
- Provides port management and operations to over 60 liner shipping customers
- 7 new port projects in development



- A top global logistics company
- Represented in 120 countries
- Over 300 offices world wide
- 11,300 employees
- One of the most advanced supply chains in the world
- Manages over 2,7 million teu ocean freight and 210,000 tonnes of air freight annually

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Citi

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Since Citi opened its first office in New York in 1812, it has answered the needs of economies, businesses and communities in hundreds of cities, in over 160 countries, thriving in the most challenging times over a 200 year history. Citi's global presence isn't just a question of size, it's a way of thinking.

A career with Citi means being part of a global firm that provides the most forward-thinking financial products and solutions to the most enterprising corporations, institutions, governments and individuals around the world. Citi's success is driven by its exceptional people – their passion, dedication and entrepreneurship – and it will be people just like you who will shape its future. At Citi, learning doesn't stop at graduation and there are many ways to embark on a rewarding career path, enjoying the global opportunities and long-term training and development initiatives experienced by over 260,000 employees worldwide.

This is the opportunity to be part of an exciting period in the development of the global financial services industry, working with the brightest minds to drive responsible, positive change across the organisation, the banking industry, and beyond.

Your place is here.



#### Citi Africa Management Associate Programme

Citi in Africa is looking for ambitious graduates who will make the most of our highly sought-after Management Associate Program.

Applications open in March for 2014 entry. You could be part of a 12 month training program that develops our future managers and leaders across Africa. We want you to experience working across the region with a view to placing you in one of our regional hubs when you're done.

Right now we have offices in South Africa, Nigeria, Kenya, Uganda, Tanzania, Zambia, Cote d'Ivoire, Senegal, Gabon, Cameroon, Algeria, Morocco, Tunisia and Congo DRC.

This is a fantastic opportunity to start your career with the world's largest financial services company. We're looking for talented individuals with a strong academic background who have a maximum of two years work experience and who can demonstrate leadership, teamwork and excellent communication skills.

If you think you've got what it takes then apply with your CV and cover letter together with your transcripts to **www.oncampus.citi.com**.

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#### your place is here



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#### Coca-Cola Central. East and West Africa



Our Mission: To refresh the world... Inspire moments of optimism and happiness... Create value and make a difference.

#### The Coca-Cola Company

The Coca-Cola Company is the world's largest beverage company. We have been in existence for 128 years and operate in more than 200 countries and market more than 2, 800 beverage products including sparkling drinks and stills beverages such as waters, juices, and juice drinks, teas, coffees, sports drinks and energy drinks. We own or license the brands, and to connect our brands to our consumers, we focus primarily on marketing activities. Our focus on beverage creation enables to understand and meet the diverse and ever changing beverage needs of our consumers. Due to the large coverage of our business, The Coca-Cola Company globally and locally, is a significant contributor to economic and social development. Today, the Coca-Cola System is one of Africa's largest private sector employers, as well as the top foreign investor in many countries throughout the territory.

#### **Our Value Proposition**

A diverse and unique business unit, Central, East and West Africa (CEWA) covers 30 countries is fast paced and uniquely positioned to capture the growth opportunity within the African continent. Working at CEWA provides you with a great place to work with unparalleled opportunities for:

- diverse work experiences that drive career growth and advancement.
- performance and rewards programs that engage and inspire our people to deliver their best 2 both individually and as teams
- inspire our people to be **passionate ambassadors** for our brands.
- make a positive difference for the consumers and communities we serve

"There can be no alternative to attracting and retaining the absolute best people." Muhtar Kent, Chief Executive Officer, The Coca-Cola Company

#### What We Are Looking For

We encourage professionals in Commercial (Sales) and Marketing to join our organization who are nationals/ citizens of: Kenya, Uganda, Mozambique, Tanzania, Ethiopia, Nigeria, Ivory Coast, DRC, Mauritius, Madagascar, to be part of this exciting journey!

# **THE AFRICA REPORT**

# Essential reading for growing your business



Mugabe and Texangini BRC Mugabe and Texangini Brod ambi the Congo I

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#innovation #international

#### Coca-Cola Sabco



Coca-Cola Sabco is looking for professionals across a variety of functions to join their growing team, specifically in South Africa, Namibia, Kenya, Uganda, Tanzania, Ethiopia and Mozambique.

If you are qualified in Engineering (Electrical and Mechanical), Human Resources, Operations/Logistics Management (Warehousing and Distribution), SHEQ/ Quality Assurance and Manufacturing and have relevant Manufacturing/FMCG experience we want to hear from you.

Coca-Cola Sabco: Proud of our heritage, excited about our future. A privately owned, family business distinguished as an emerging market specialist.

Coca-Cola Sabco (PTY) Ltd. is a dynamic and innovative Anchor Bottler of the Coca-Cola Company, which serves 7 territories across Africa. Led by experienced industry professionals and driven by a passionate team of employees, Coca-Cola Sabco strives to give customers and consumers the best possible refreshment experience all year round.

Coca-Cola Sabco adopts a winning spirit driven by the desire and need to consistently outperform our "best". Together with a committed focus on winning in the marketplace, Coca-Cola Sabco builds its future through the principles of respect for employees, consumers, customers and communities, pride in what we do and the brands we represent and a passion for improving the future of our business and the communities in which we operate. Work with a company that works with one of the world's most cherished trademark, invests in the most sophisticated and pervasive production and distribution systems and employs passionate people.

Consider the unique combination:

- Coca-Cola is one of the world's most cherished trademark.
- The above-mentioned countries are on the brink of phenomenal growth.
- Your international exposure will be highly-prized in a growing market.

"It is first and foremost our job to grow the business responsibly; not just for our stakeholders but also for those we employ and the communities we serve." Doug Jackson, CEO, Coca-Cola Sabco

#unbottleyourpotential

#innovative

Unbottle Your Potential





## **AFRICA:** MAKING TOGETHER **A BETTER** SOUND



#### **One-of-a-kind** experience

At Equatorial Coca-Cola Bottling Company, what moves us is our passion for refreshing the people of a young, lively and colorful continent: Africa.

A continent with a special sound, as diverse as it is unique. Being part of the ECCBC Team is all about turning your inner passion into action by helping us become Africa's leading Coca-Cola System bottlers and achieve sustainable growth. If you share our values and are ready to take up a boundless adventure surrounded by talented professionals in a multicultural atmosphere, there's a place for you at Equatorial Coca-Cola Bottling Company. Connect with the sound that is inside you and let's make together a better sound!

#### **COMPANY PROFILES**



Equatorial Coca-Cola Bottling Company (ECCBC) is a bottling firm that operates on the African continent, producing and marketing a number of different soft drinks.

In 1997 we turned our attention to Africa, a young continent full of hope and with great potential. Since then, our project has consolidated itself with an ongoing growth that has been particularly significant in the past few years.

Today we can proudly announce that our latest results have comfortably exceeded our highest expectations as we provide direct employment to over 6,000 people and indirectly provide jobs to over 10.000 people in the 13 countries where we operate (Algeria, Cape Verde, The Gambia, Ghana, Equatorial Guinea, Guinea Bissau, Guinea Conakry, Liberia, Morocco, Mauritania, Sao Tomé and Príncipe, Sierra Leone, South Sudan and Spain).

In 2013 we reached 186 million unit cases sold, exceeding previous year's records by a 3%. These facts helped us on being identified as bottlers' leaders within the sector in every country we are based in.

These results are directly coming from our two major commitments. Our first commitment is meeting the quality standards required by Coca-Cola around the world. The second, motivated by the environmental consciousness that characterizes our firm, has led us to implement a strong recycling policy and to have wastewater treatment plants in all our factories.



Our company also plays an active role in the Coca-Cola Africa Foundation and earmarks some of its profit to social works in areas that really require humanitarian aid.

With this contribution we have closed a cycle, a cycle where we have pinned our hopes and dreams to serve our distributors, customers, consumers and employees.

#### Work With Us

A career at ECCBC is a truly a one-of-a-kind experience.

It's more than working for one of the main bottling companies in Africa; it's an opportunity to be part of something that impacts the Continent. We offer you not only the chance to build a successful career; we offer you an opportunity to make a difference in Africa.

ECCBC is the best company for enhancing professional talent. We develop the best technical and management practices to continuously improve our project, along with talented professionals in multicultural atmosphere.

Connect with the sound that is inside you and let's make together a better sound!

#### One Challenge, **Thirteen Countries**



#### Spain (Headquarters)

#### What we believe in





#oneofakindexperience #makingtogetherabettersound

# Our Global Outlook

We are growing a global conglomerate with a mission to deliver consistently high quality... always.

Dangote... Providing your basic needs





🚱 www.dangote.com

facebook.com/dangoteindustries

💽 @dangotegroup

Careers in Africa is currently recruiting for several positions for Dangote. For more information please visit www.careersinafrica.com

Cement | Fertiliser | Petrochemicals | Sugar | Noodles | Salt | Flour | Steel | Beverages | Logistics | Telecommunication | Oil and Gas | Real Estate | Pasta | Agro Sacks

#### **COMPANY PROFILES**

# DRESSER RAND.

#### **Dresser-Rand**

#### Large enough for global market leadership... small enough for you to make a difference!

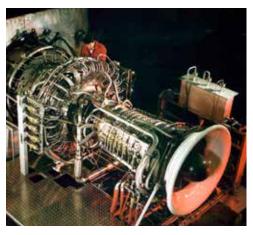
For more than 100 years, Dresser-Rand has been among the largest global suppliers of rotating equipment solutions, with field-proven centrifugal and reciprocating compressors, steam turbines, expanders, gas turbine packages, and control systems. Dresser-Rand is positioned to deliver a complete package of solutions, from initial concept to equipment retirement for the worldwide oil and gas, chemical, petrochemical, and process industries.



#### DRESSER-RAND

Our products and services have provided solutions to clients in the global energy industry. Behind those solutions are dedicated teams of environmentally responsible men and women who are committed to providing best-in-class quality and value.

Embark on an exciting and challenging career with an engineer-to-order supplier of rotating equipment to the oil, gas, and petrochemical industries. As a member of the Dresser-Rand team, you can make a difference by supporting, designing, developing, and delivering solutions for a better tomorrow.



# **OUR OPPORTUNITIES**

- Engineering
- Drafting
- Manufacturing
- Project Management
- Process Innovation
- Information Technology
- Human Resources
- Supply Chain
- Finance
- Sales

Corporate Headquarters Manufacturing Facilities Service and Support Centers







#### Ødresserrandco

#forabettertomorrow #globalmarket #makeadifference

LARGE ENOUGH FOR GLOBAL MARKET LEADERSHIP... ...SMALL ENOUGH THAT YOU CAN MAKE A DIFFERENCE.



# **FIND YOUR PLACE IN THE HOME OF GREAT BRANDS**

At Nigerian Breweries, you will find a wide variety of outstanding brands and opportunities that have been painstakingly created and nurtured by great minds. Take your place among them for a career in an environment where skills are honed and dreams are nurtured.

Winning with Nigeria

OLDBER

## E X I M B X I M

#### Engen



#### Exim Bank

Engen is an African energy company with a presence in 17 African countries outside South Africa, where it was established. Its core business is the refining of crude oil, the marketing of branded primary refined petroleum products and the provision of convenience services through an extensive retail network.

In South Africa, it is the market leader in petroleum products and related businesses with 26% share of market. It is also the biggest in Namibia, and exports products to some 30 countries, mostly in Africa and the Indian Ocean islands.

Engen has committed to operating exclusively in Africa. Its EPIC 2016 Vision outlines being a 'Champion in Africa' by 2016, when it intends to lead or be second in every country that it operates. The company's growth in Africa continues, having most recently acquired downstream business in Rwanda and Guinea-Bissau in October 2008. Engen will continue to pursue investment opportunities in Africa. Where other oil companies have disinvested, Engen believes in the future of Africa and Africans.

Engen success in the countries it operates in is largely due to its deep respect for the diversity of cultures and environments, and concern for the well-being of its employees. Wherever possible, it recruits from the local talent base, and does not employ South African top level management in any region, other than of course in South Africa.

In order to nurture employees' growth, Engen invests extensively in various means to ensure their success – including training and mentorship. It also focuses strongly on giving its people the freedom.

Careers in Africa is currently recruiting for several positions for Engen. For more information please visit **www.careersinafrica.com** 

#energy #crudeoil #africanenergy Exim Bank (Tanzania) Ltd, one of the locally established Bank in Tanzania in Aug' 97, continues to remain in the forefront of providing quality banking services in the Country. Within a short span of 16 years of its existence, the Bank has built strong brand equity through its relationship management and its ability to provide a faster turnaround in services; in the process building a robust loyal customer base.

The Bank is known as one of the most innovative & fastest growing bank in the country and is reckoned for its professionalism and business ethics. Ever since its inception, the Bank has been playing an important role as a financial player providing need based banking services to all strata in the economy.

Having established 100 % owned overseas subsidiary in the Union of Comores in the year 2007 the 1st Tanzanian bank to do so, the Bank is now embarking to be a key regional player by increasing its presence domestically and regionally Exim Bank ranks as the sixth largest bank in the country in terms of Total Assets.

#### **Pioneering Initiatives**

Over the years, Exim Bank has exhibited through its performance that it had been 'An Edge above the Rest', by positioning itself as one of the most innovative Bank in the country.

Some pioneering initiatives of the Bank remain as a testimony to the same:

- 1st Bank to introduce Credit Cards in the country;
- Introduce Mobile ATM in the country
- Introduce exclusive financing scheme for Women
  Bank with highest number of off-site ATMs in the country

#### International Relationships

Exim Bank has financial relationship with IFC, PROPARCO and a AFD.

Exim Bank also has a relationship with Norwegian Investment Fund for developing countries-NORFUND to support long term foreign currency lending, both in Euros and Dollars to Small and Medium Enterprises-SME's and corporates.

The Bank also caters to the ever-increasing international business needs of its customers through the correspondent banking business with the following banks:-

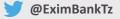
- HSBC Bank, London
- Citibank, USA
- PTA Bank.
- Deutsche Bank AG, London
- Bankers' Trust, USA
- CFC Bank, Kenya

Exim Bank is also a member of the Global Banking Alliance for Women, a worldwide group of banks that share best practices in order to accelerate the global growth and development of women businesses and wealth creation. Exim Bank is the only member bank from Tanzania to join GBA.

In 2013 Exim The Bank was short listed among top five retail Banks in Africa in the prestigious African Bankers Awards held in Marrakesh, Morocco.

The Bank's success in the last 15 years stems from its passion to offer unmatched banking services backed by dedicated staff and loyal customers which was vindicated by being ranked 1st in Customer Care in Tanzania 2012 (KPMG Report).

The Bank has been Awarded Best Practice Environmental Award 2013 by the Ilala Municipal Council as the best Financial Institution in the environmental practice.



#pioneeringinitiatives #international #globalbanking

#### Henkel) Excellence is our Passion

# READY FOR THE NEXT CHALLENGE.

Emmanuel, IT Consultant, Corporate Functions

.com/careers

#### Henkel

Henkel was founded in 1876. In fiscal 2012, the company generated sales of 16,510 million euros and operating profit of 2,335 million euros (adjusted for one-time gains/charges and restructuring charges). People around the world trust in Henkel's brands and technologies. The Dax-30 company is headquartered in Düsseldorf, Germany.

#### Employees

Henkel employs around 47,000 people worldwide, more than 80 percent of which work outside of Germany. Henkel is thus one of the most internationally aligned German companies.

#### **Three Business Sectors**

Henkel is organized into three globally operating business sectors.

Laundry & Home Care has always played an important role for Henkel: The company's success story started with a product from this business sector. Henkel operates in the laundry care and household cleaner segments. The laundry products comprise heavy-duty detergents and special detergents. In fiscal 2012, the Laundry & Home Care business sector generated sales of 4,556 million euros, which equals 28 % of total company sales. Products from the **Beauty Care** business sector are available worldwide. Schwarzkopf & Henkel stands for brand-name products in the fields of hair colorants, hair styling hair care and form, toiletries, skin care and oral hygiene. Schwarzkopf Professional is one of the world's leading suppliers of hair salon products. In fiscal 2012, the business sector generated sales of 3,542 million euros, which equals 21 % of total company sales.

Henk

The **Adhesive Technologies** business sector is the world market leader in adhesives, sealants and surface treatments for consumers, craftsmen and industrial applications. Henkel offers a multitude of applications to satisfy the needs of different target groups – consumers as well as craftsmen and industrial businesses. In fiscal 2012, the business sector generated sales of 8,256 million euros, which equals 50 % of total company sales.

#### The Vision

A global leader in brands and technologies.

#### Henkel in Middle East and Africa

Since 1964, Henkel is active in the region of the Middle East and Africa, since then, the region has played an important part in Henkel's worldwide success story. Today, nearly 5,500 employees work for Henkel in Middle East and Africa in the following countries: Algeria, Egypt, GCC (Gulf area), Israel, Jordan, Kenya, Lebanon, Pakistan, Saudi Arabia, South Africa, Tunisia, Turkey.

> #challenge #globalbrand

@Henkel

#### Lafarge Nigeria

# Cement Division

Lafarge has been a major player in the Nigerian manufacturing sector since 1972 with our involvement in the construction of a 900,000 tonnes capacity cement plant known today as Benue Cement Company. Lafarge provided technical and financial support towards the construction and eventual start-up of the Company, before its eventual take-over by the Benue State Government. Lafarge re-entered the Nigeria market in 1999 through the acquisition of Blue Circle Industries Plc., and currently holds over 60% shareholding in West African Portland Cement and 59% in AshakaCem Plc. With its interests in West African Portland Cement Plc (WAPCO), AshakaCem Plc (Ashaka), Atlas Cement, Port Harcourt, and substantial stake in Unicem, Calabar, Lafarge holds a strong position in the Nigerian cement industry with investments in companies that have a total production capacity of about 8 million metric tonnes per annum.

#### Lafarge Readymix

Lafarge Ready-mix Nigeria Ltd (LRN) is a wholly owned subsidiary of Lafarge WAPCO Nig. Plc; it commenced operation in September 2011. Lafarge Readymix Nigeria is presently the only commercial ready mix concrete operation in the Nigerian construction industry with clientele comprising mid-size local contractors and the international construction companies. With current operation comprising a network of plant sites at Ikoyi, Lagos and Ewekoro, Ogun State, Lafarge Readymix Nig. has an estimated annual output of 60,000m<sup>3</sup> on Readymix concrete product.

#### **Our Values**

Health & Safety, Human Capacity development & Product Innovation are at the heart of our Organization; and form the bedrock of our core values.

#### The Nigeria Advantage

Nigeria with its status as the "Giant of Africa" has been identified as a major market to the cement industry in Africa. Boasting of the largest market in Sub-Sahara Africa, Nigeria is the number one growth country in the world. The enormous size of its population gives Nigeria an edge over other developing countries, as there is availability of skilled labour for production purpose, which has assisted Lafarge achieve one of its objective of people development.Nigeria's huge need for housing and infrastructural development also gives Lafarge a chance to capitalize on its vast repertoire of technological skill and knowledge and introduce relevant value added products for different applications into the market and achieve a competitive edge, in comparison to other competitors in the industry. The importance of Lafarge Nigeria to the Lafarge Group cannot be over-emphasized as the country presents huge opportunities which must be exploited for the overall continued growth of the Group.

LAFARGE

#### The Lafarge Advantage

Lafarge Nigeria has imbibed the values, systems and processes of the Group to become a truly multinational company, strategically positioned for greater heights. To make advances in building materials, Lafarge places the customer at the heart of its concerns. It offers the construction industry and the general public innovative solutions- bringing greater safety, comfort and quality to their everyday surroundings. The business model focuses on achieving excellence in local management while capitalizing on best practices developed throughout the world. Through our commitment to sustainable development, we are a step ahead in innovation aimed at building competency in the Nigerian market.



#### COMPANY PROFILES

#### Lafarge South Africa

The company is the local presence of the international Lafarge Group, the world's leading cement company and the world leader in building materials.

The core businesses of Lafarge South Africa are the manufacture and supply of cement, aggregates, readymixed concrete, gypsum-plasterboard and interior building fittings.

Lafarge South Africa has two main subsidiary operating companies:

- Lafarge Industries South Africa (Pty) Ltd, (which includes the cement, readymix concrete and the gypsum-plasterboard operations)
- Lafarge Mining South Africa (Pty) Ltd (which covers the aggregate and limestone quarrying interests)

#### Cement

Lafarge South Africa is one of the major cement manufacturers in Southern Africa. Its flagship cement production facility is at Lichtenburg in the North West Province. The company also operates two cement clinker grinding stations, one at Randfontein on the west side of Johannesburg and the other at Richards Bay in KwaZulu-Natal, together with several well placed depots.

Lafarge supplies a wide range of innovative cements that meets the needs of the construction industry for reliable quality and high performance, combined with a lower carbon footprint.

#### Readymix concrete

The company is the ready-mixed concrete market leader with over fifty batch plants strategically sited throughout South Africa. In addition, Lafarge has a fleet of mobile and semi-mobile concrete batch plants that enable it to provide a rapid response on urgent projects, together with the benefits of an on-site service in remote locations.

#### Aggregates

The Aggregates business line operates twenty quarries located throughout South Africa to service all sectors of the local construction industry. Lafarge quarry materials fall broadly into three categories: road materials; concrete materials; and specialised materials – washed or blended aggregates for use in the road, paving, brick and block industries

#### Gypsum

Lafarge Gypsum manufactures plasterboard at a world-class facility in Roodekop, Johannesburg, and complementary steel and aluminium fitting systems at its nearby Alrode factory. The company markets innovative gypsum-based building solutions and related systems for constructing, finishing or decorating interior walls and ceilings in residential, commercial and institutional construction projects.

LAFARGE

#### Company history:

Lafarge South Africa has its origins in a pioneering supplier to the South African construction industry that was established in 1914 and is the local presence of the international Lafarge Group, the world leader in cement and building materials. The parent company, Lafarge, began operation in 1833 as a lime producer in France.

#### Main equipment:

Cement kilns, cement clinker grinding stations, fixed and mobile concrete batch plants, quarries with crushing and screening equipment, gypsum plasterboard production line and steel fittings fabrication plant.

#### Standards:

Our products and quality management systems are in accordance with international best practice as set by the Lafarge Group, while always ensuring compliance with locally regulated standards. The company's cement production sites are also ISO 9001-2008 listed.

#### People:

Globally the Lafarge Group employs 64 000 people in 62 countries

Lafarge South Africa is one of the major cement manufacturers in Southern Africa.



#### LC Waikiki

Providing quality products which suit every style with reasonable prices, via the motto of "everybody deserves to dress well", LC Waikiki responds to the needs of a whole family via its collections for adults, youths, children, nursery and infants.

According to the survey performed by Ipsos KMG semi-annually, LC Waikiki has been the leader of Turkish ready-made clothing industry since 2004 so that it is still the most important address for the accessible fashion in Turkey. Providing the opportunity for quality shopping with reasonable prices.

Besides trendy products in its fall-winter and springsummer collections, LC Waikiki's special collections for maternity, vacation, graduations and back to school also draw attention.

#### International growth continues...

LC Waikiki has around 400 stores in 71 cities in Turkey and is still continuing to open new ones so that it is the most dynamic and most preferable brand in Turkey thanks to its quality standards and customer satisfaction. LC Waikiki is also growing in the international arena; it has over 100 stores in Albania, Azerbaijan, Belarus, Bosnia-Herzegovina, Bulgaria, Georgia, Iran, Iraq, Egypt, Kazakhstan, Kosovo ,Kyrgyzstan, Macedonia, Morocco, Poland, Romania, Russia, Saudi Arabia, Syria, Ukraine in total. LC Waikiki aims to be the one of the 3 most successful ready-made clothing brands in Europe.

#### LC WAIKIKI everyone deserves to dress we

**C Waikiki LC Waikiki LC Waikiki** 

**LC Walk**JK

everyone deserves to dress well

#### The favorite brand of Turkey...

LC Waikiki was elected as the most sincere brand in the ready-made clothing industry according to the "The Most Sincere Brands" survey performed by MediaCat and Ipsos KMG in 2011 as well as it is the No.1 in the ready-made clothing industry at the "Lovemarks of Turkey" survey by MediaCat since 2009 .

LC Waikiki, according to the survey of 2012 Fortune 500 Turkey, was ranked in 30 among 500 largest companies of Turkey. (ranked in 33 in 2011), and according to the 2012 results, was ranked in 34 in 500 Largest Private Companies issued by Capital Magazine. (ranked 36th in 2011)

Besides, LC Waikiki, according to the 2012 results, ranks 22nd in the Corporate Tax listing of Turkey for all industries. (ranked 26th in 2011)



# A THRILLING EXPERIENCE, A CULTURE OF EXCELLENCE. CAREERS.LOREAL.COM



BY CHRISTIAN N. "In 6 years. I have developed businesses in more than 20 countries in Africa and now I am running the latest strategic acquisition. in Kenva" BRAND GENERAL MANAGER, KENYA



nairobi



challenge

vision



responsibilities



development

#### consumers

resilience

## L'ORÉAL

L'ORÉAL REDKEN KÉRASTASE MATRIX MAY BELLINE GARNIER L'ORÉAL ESSIE LANCÔME VICHY MESANGAURENT GIORGIO ARMANI Kichels RALPH & LAUREN SHU UEMURA DIESEL 

#### **COMPANY PROFILES**

#### L'Oréal

L'Oréal has devoted itself to beauty for over 105 years. With its unique portfolio of 28 international, diverse and complementary brands, the Group generated sales amounting to 23 billion euros in 2013 and has outperformed the market. As the world's leading beauty company, L'Oréal is present across all distribution networks: mass market, department stores, pharmacies and drugstores, hair styling salons, travel retail and branded retail

The DNA of L'Oréal is Innovation and research. operations and business entities all contribute towards constant innovation with one core objective: Consumer satisfaction through quality.

Our goal is to attract one billion new consumers in the years to come. L'Oréal's new sustainability commitment for 2020 "Sharing beauty with all" sets out ambitious sustainable development objectives across the Group's value chain.

L'ORÉAL<sup>®</sup>

L'Oréal is also an increasingly employer of choice worldwide, and offers the opportunity of thrilling and diverse careers. It's more than 75.500 employees are exposed to a fast moving, challenging and ever growing environment which is known as cutting edge and a school of excellence.

www.loreal.com/careers

@Loreal

#acultureofexcellence #beauty #innovation

Who We Are





## Good Food, Good Life







# I want to

# secure tomorrow and enjoy today





## 🥑 @NestleCWAR

Working at Nestlé CWAR

Real Potential, Real Variety

Nestlé in Central & West Africa is a region made

up of twenty-two countries, which is comprised of

twelve distinct operating companies, which make up

a combined staff of about 5850 in number. You could

or you could take a role in a specialty group such as

a cross-divisional role in purchasing or sales.

are as flexible and as ambitious as we are.

wide range of career possibilities.

More on: www.nestle-cwa.com

Many employees take their careers to different

work within one category such as beverage or culinary,

human resources or supply chain. You can even work in

locations, divisions and across multiple functions. Our

focus is not on titles. It's on our employees and their

potential to grow. That's why we look for people who

When you join the Nestlé team, you'll have access to a

www.facebook.com/nestlecwar

www.twitter.com/nestlecwar www.youtube.com/nestlecwar

#nestlecwar
#goodfoodgoodlife

Real Ingredients

At Nestlé Central & West Africa Region, you'll have an opportunity to work on a wide variety of food and beverage brands — some of which are known worldwide. A career at Nestlé Central & West Africa Region means dynamic development, enticing benefits, the goal to maintain a true work/life balance, as well as an opportunity to develop lasting relationships with some of the most creative and talented people you'll ever meet.

One of our goals is to provide quality brands and products that are essential to good living. In doing so, the Nestlé name has become synonymous with greattasting, nutritious food and beverage products.

We're also known for hiring real people with real talents - the type that can help us achieve real results.

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#### National Microfinance Bank



NMB is the leading retail bank in Tanzania, with over

145 branches which are located in more than 95% of

all Tanzania's districts, 1.7 million customers and close

to 500 ATM's. This broad branch and ATMs network

distinguishes NMB from other financial institutions

in Tanzania. We are committed to sustaining and

enhancing our branch network in order to provide

access to citizens in all areas of Tanzania, including

the most remote. NMB pioneered major innovations

in the Tanzanian market including mobile banking and

PesaFasta, an ATM based remittance product targeted

700,000 customers who are registered with the service.

treasury, and transactional services such as corporate

payments, collections and trade finance. NMB plays

an important role in the agricultural value chain and

Agricultural Marketing Co-operative Society (Amcos).

pioneered warehouse receipt financing for the country's

at the unbanked. To date NMB Mobile has got over

NMB is also making inroads in corporate banking,

Our Scope

www.nmbtz.com

#### COMPANY PROFILES

#### Nigerian Breweries



**Corporate Social Responsibility** Nigerian Breweries is a socially responsible corporate organization with good track record of corporate social initiatives in identified and strategic areas. Over the years, we have been very active in supporting the countries development aspirations in line with our commitment to "Winning with Nigeria". We have continued to identify and respond to major challenges confronting our nation through our corporate social investments especially in the areas of education, the environment, water, youth empowerment, talent developments and sports. The company in 1994 established The Nigerian Breweries-Felix Ohiverei Education Trust Fund with a take-off grant of N100million to take a more active part in the funding of educational and research activities in Nigeria. This is in addition to its secondary and university scholarship programmes for children of its employees. The company is also involved in the development of leadership, musical and movie talents, through various programmes.

#### Young African Talent Programme

We are passionate about our vision to be world-class in all aspect of our operations and we regard our people as indispensable to our continued success. If you truly desire a career in a world-class environment and possess the required mix of qualities, we invite you to come have a chat with us.

Join Nigerian Breweries and become an essential part of our business. We will give you a chance to develop a career leading to the executive management of one of the leading beverage conglomerates in the world.

Opportunities abound for you to achieve excellence in divisions such as Human Resources, Supply Chain, Logistics, Marketing, Sales, Finance and IT where you will undergo a traineeship of 12 months.

As a management trainee, you will be engaged in hands on experience in challenging operational projects both locally and internationally to gain valuable experience and develop your skills. We also have a mentorship programme in place whereby our pool of experienced professionals will help with your development programme and your smooth integration into Nigerian Breweries culture. This is to guide you towards a promising career with a possibility of becoming an international manager in Heineken B.V.

Apart from rewarding career opportunities, we offer competitive remuneration. In addition to basic salary, performance related increments, generous pension and gratuity schemes, we offer performance related bonuses, housing, transport, and leave allowances, free medical treatment for self and family, free lunch, monthly issues of Company Products, paid annual leave and other fringe benefits.



#### History

In 1997, the National Microfinance Bank Limited Incorporation Act established the NMB. In 2005, The Government of the United Republic of Tanzania started the privatization process and sold part of its shareholding (49%) to a consortium led by the Coöperatieve Centrale Raiffeisen-Boerenleenbank B.A. ('Rabobank Group'). In 2008, the Government reduced its share to 30% through the sale of shares to the general public in an IPO (16%) and to the NMB staff (5%). NMB became listed on the Dar es Salaam Stock Exchange on 6th November, 2008.

#### Mission

Through innovative distribution, and its extensive branch network, NMB offers affordable, customer focused, financial services to the Tanzanian community, in order to realize sustainable benefits for all its stakeholders.

#### Vision

To be the preferred financial services partner in Tanzania.

#closetoyou
 #nmb
 #nationalmicrofinancebank

Nigerian Breweries Plc., the pioneer and largest brewing company in Nigeria, was incorporated in 1946. The company recorded a landmark when the first bottle of STAR lager beer rolled off the bottling lines in its Lagos Brewery in June 1949. This brewery has undergone several optimization processes and as at today boasts of one of the most modern brew houses in the country.

Over the next decades Nigerian Breweries Plc. commissioned breweries across the breadth of Nigeria, Aba Brewery in 1957, Kaduna Brewery in 1963, and Ibadan Brewery in 1982. In 1993, the company acquired its fifth brewery in Enugu. In October 2003, a sixth brewery, sited at Ama-eke, in Enugu State was commissioned and christened Ama Brewery. Ama Brewery is today, one of the biggest and most modern breweries in Africa. Operations in the Old Enugu Brewery were however discontinued in 2004, while the company acquired an ultra-modern malting Plant in Aba in 2008.

In October 2011, Nigerian Breweries acquired majority equity interests in Sona Systems Associates Business Management Limited (Sona Systems) and Life Breweries Limited from Heineken N.V. This followed Heineken's acquisition of controlling interests in five breweries in Nigeria from Sona Group in January 2011. Sona Systems' two breweries in Ota and Kaduna, and Life Breweries in Onitsha have now become part of Nigerian Breweries Plc., together with three brands: Goldberg lager, Malta Gold and Life Continental lager.

#### Brand Portfolio

Nigerian Breweries Plc. has a rich portfolio of high quality brands: Star Lager Beer, the first in its portfolio, was launched in 1949; Gulder Lager Beer in 1970; Maltina, the nourishing Malt Drink, was introduced in 1976, Legend Extra Stout in 1992. Amstel Malta was launched in 1994 while Heineken the International Premium Lager Beer was relaunched into the Nigerian market in 1998. Maltina Sip-it, packaged in Tetrapaks was launched in 2005, while Fayrouz was launched in 2006. In 2007, the company introduced Star, Heineken and Amstel Malta in Cans. In 2013, the company sold a total of 30 Stock Keeping Units (SKU's) including Gulder Can, Legend Can, Heineken Magnum, Maltina Can & PET, Fayrouz Cans, Fayrouz P.E.T, Climax Energy drink as well as Goldberg lager, Malta Gold and Life Continental lager which became part of the family in October 2011. Two brand extensions – Star Lite and Fayrouz Exotic were introduced in the first quarter of 2014.

#### **Ancillary Industries**

As a major brewing concern, the company encourages and sustains many ancillary businesses locally. Several of these organizations and individuals depend largely on the company for their means of livelihood. These include manufacturers of bottles, cans, PET resins, crown corks, labels, cartons, plastic crates and such service providers as Hotels/Clubs, Distributors, Transporters, Event Managers, Advertising, PR and Marketing Communication Agencies etc.

#### 48 | Careers in Africa Recruitment Summit, London

#### Old Mutual

#### Oceaneering

Oceaneering is a global oilfield provider of engineered services and products, primarily to the offshore oil and gas industry, with a focus on deepwater applications. Through the use of its applied technology expertise, Oceaneering also serves the defense and aerospace industries.

Oceaneering has been operating in Angolan waters since the early 1980's performing ROV, project management, integrity management inspection and vessel services. Since 2007, over half of Oceaneering International's annual revenue has come from work outside the United States with West Africa and in particular Angola providing the largest percentage. Angola is the only operations area outside of the United States where all of Oceaneering's oilfield division have representation, making it one of Oceaneering's key operating areas.

We are committed to attracting and retaining the top talent – people with the right skills, attitude and experience to make a difference, not only to the teams they work in but the wider Company. We look for people who can provide innovative ideas and solutions for our customers and are dedicated to contributing towards our continued success. In return Oceaneering provides learning and development opportunities to enable employees to achieve their potential and take charge of their future. In addition to developing employees in a specific role, Oceaneering is committed to lifelong learning and ongoing education including developing peoples skills

OCEANEERING

and identifying future supervisors and managers. Oceaneering appreciates that its success is due to its people who have the attributes to rise to the constant challenge of change.



#### ØOceaneering

#growth #risetotheconstantchallenge #innovation

#### About Old Mutual:

Old Mutual plc is an international long-term savings and investment group. Established more than 165 years ago in Cape Town, South Africa, it is now a FTSE 100 listed company with more than 14 million customers and 55 000 employees worldwide.

Our group's primary operations are in the UK, Europe, sub-Saharan Africa, China, India, Mexico and Colombia.

Old Mutual Africa, a division of Old Mutual Emerging Markets, has operations in South Africa, Kenya, Namibia, Zimbabwe, Malawi and Swaziland. Exciting recent developments include the launch of Old Mutual Nigeria and a strategic alliance with Ecobank. Our expansion strategy is focused on becoming a leading financial services provider in West and East Africa by providing skilled asset management and financial products and services that are appropriate, affordable, easy to access and fully trusted by our customers.

#### Top Employer in Africa: A Great Place to Work

As Africa emerges as a formidable economic force, the need for talent is increasing and it has become critical for employers on the continent to attract, develop, reward and retain talented, high-performance individuals.

In 2012 Old Mutual Africa was certified by the CRF Institute as a Top Employer in Namibia, Zimbabwe and Kenya, while Old Mutual South Africa was ranked as the Best Employer overall in the large company category. This means our human capital practices are ranked among the best in Africa. In the annual Deloitte Best Company to Work For survey among company employees, Old Mutual South Africa was rated second in the large company category last year.

#### Mobility across the African region is also improving and accelerating. Part of Old Mutual's expansion strategy is to drive cross-border career development and encourage employees to make the most of the international experience opportunities available to them.

**OLD MUTUAL** 

#### Play your part in Africa's rise

To prepare us for the next exciting growth chapter in our history on the African continent, we are seeking to source the world's best talents, with a particular focus on those individuals who belong to the diaspora and who are longing to now play their part in Africa's rise.

As an award winning employer we offer a wealth of opportunities and benefits for school leavers through to experienced specialists.

#### What We Believe:

Our vision is to be our customers' most trusted partner – passionate about helping them achieve their lifetime financial goals. This we strive to achieve through a customer-centric, values-led culture and a focus on innovative excellence.

#### For more information:

Visit our website to find out more about Old Mutual and great career opportunities in Africa www. oldmutualafrica.com

#### 🥑 @OldMutualSA

#oldmutualsa #innovativeexcellence #teamwork







# **FULL**Coverage

Now a total of 8 magazines on Africa for you to enjoy in English and French

#### **COMPANY PROFILES**

#### Puma Energy

Puma Energy International is a rapidly expanding, midstream and downstream oil company operating in close to 40 countries across 5 continents.

Headquartered in Geneva (Switzerland) with regional offices in Johannesburg (South Africa), San Juan (Puerto Rico) Tallinn and Singapore, we are a responsible supplier and storage facilitator of high-quality petroleum products.

Our midstream line of business unlocks value with storage capacity of 4.7m<sup>3</sup>. This will be significantly increased over the coming year in accordance with the capital investment programme currently being implemented and various investment opportunities being originated. It makes Puma Energy one of the largest independent fuel storage operators. The downstream business supplies gasoil, gasoline, jet and niche products (like lubricants and bitumen) to a global network of over 1,650 retail service stations, 27 airports worldwide and the construction industry. This enables infrastructure development in fast growing economies. Puma Energy is a subsidiary of the Trafigura Group- one of the world's largest independent commodity traders. We're a new breed of global energy company: a company without peers that stands apart through the talent and unified spirit of more than 6,700 Puma People. Together, we possess a breadth of experience and range of expertise that underpins our competitive edge. During these exciting times at Puma Energy, where would you like to contribute? Match your skills and experience to the advertised openings and let us know where you fit in.

In addition to our advertised vacancies, we are always interested in qualified candidates for all of our operations across Africa as well as high-potential individuals who are interested in developing their careers internationally with us in a dynamic and fastmoving environment.

Opportunities across Africa exist in these lines of business:

- Business Support
- Finance
- Operations
- Commercial
- Construction
- IT
- Retail
- HSEC
- HR, Marketing and General Support

@PUMASouthAfrica

#pumaenergy
#fuellingprogress

#### IC PUBLICATIONS

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Kemmonye Legaisa

# Fuelling **Progress**

More than 6,700 of us are hard at work in close to 40 countries across five continents. Handling over 21 million m<sup>3</sup> of oil products with a turnover of \$12 billion in 2013. Our global network consists of over 62 bulk storage terminals, 27 airports and 1,600+ service stations.

We are Puma Energy. Are you ready to join us?

Puma Energy is currently recruiting for a number of positions across Africa. For more information: www.pumaenergy.com/careers

Puma employee in Gaborone, Botswana

#### Safaricom

Safaricom is the leading provider of converged communication solutions in Kenya. In addition to providing a broad range of first-class products and services for Telephony, Broadband Internet and Financial services, Safaricom seeks to uplift the welfare of Kenyans through value added services and support for community projects.

With over 21 million subscribers and an estimated market share of 67%, the Company has the widest modern mobile network coverage in Kenya and prides in its experienced shareholders, attractive tariffs, a nationwide network of effective dealers, high caliber staff and management enabling it to maintain its position as the region's mobile market leader.

Safaricom's M-PESA has over 18 million subscribers, supported by a nationwide agent network of over 79,000 outlets. M-PESA is the worlds most developed biggest mobile payment system.

Safaricom's latest product in the market is M-Shwari. M-Shwari is a revolutionary new banking product for M-PESA customers that allows you to save and borrow money through your phone while earning you interest on money saved.



#### **Facts about Safaricom**

- Employs over 4,000 staff directly and over 500,000 indirectly;
- Has approx 3,000 base stations across the country;
- Has the largest call center in Sub-Saharan Africa.

Our people are our most valuable asset and are key to the achievement of our vision of transforming lives. This is reflected in our commitment to creating a working environment that supports our staff freeing them to concentrate on their work and enjoy their achievements. We offer employees a wellness programme, crèche facilities, access to subsidized gym facilities, leisure amenities, regular social events, as well as competitive salaries and career opportunities.

Safaricom gives back to the society through the Safaricom Foundation. Since inception, the foundation has disbursed 2 billion shillings in different initiatives that provide sustainable community based solutions, contributing towards Kenya's development agenda, and the Millennium Development Goals.

# OPPORTUNITY FOR GREAT CAREER WINS

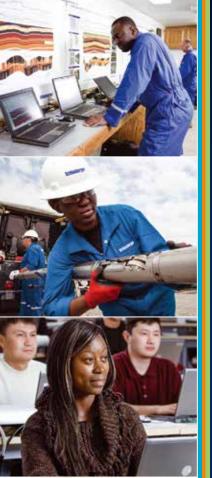
Join Safaricom, the most sought after employer in East Africa and experience excellence and growth in your career.





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56 | Careers in Africa Recruitment Summit, London







# careers.slb.com



>120,000 employees>140 nationalities~85 countries of operation

#### Who are we?

We are the world's largest oilfield services company<sup>1</sup>. Working globally—often in remote and challenging locations we invent, design, engineer, and apply technology to help our customers find and produce oil and gas safely.

#### Who are we looking for?

We need more than 5,000 graduates to begin dynamic careers in the following domains:

- Engineering, Research and Operations
- Geoscience and Petrotechnical
- Commercial and Business

What will you be?

# Schlumberger

#### Schlumberger

With a history and culture of science and innovation, we're the world's largest oilfield services company. Our people invent, design, engineer, and apply technologies that help customers find and produce oil and gas more efficiently and safely—often in remote and challenging locations.

Founded in 1926, the company takes its name from Conrad and Marcel Schlumberger, brothers who transformed the energy industry with the revolutionary idea of using electrical measurements to map subsurface rock formations. We employ over 120,000 people and work in more than 85 countries. We leverage strong local experience and the diversity in thought, background, and knowledge that more than 140 nationalities bring.

As the demand for energy increases so does our need for hardworking, fresh talent to meet the engineering and technical challenges of today's upstream oil and gas business. We have countless career opportunities that will let you prove your abilities from your first day of work. And we'll give you the training and support you need to succeed throughout your career.



## Schlumberger

#### Seadrill



#### Setting the standard in drilling

Seadrill is a leading offshore deep-water drilling company, aiming to be our customers' most important partner in making oil and gas available in a safe and cost-effective manner.

We operate a versatile fleet of 69 units that comprises drillships, jack-up rigs, semi-submersible rigs and tender rigs for operations in shallow to ultra-deep-water regions in harsh and benign environments. Our highly skilled and competent employees represent some 75 nationalities, operating in 15 countries on five continents.

Seadrill is listed on the New York Stock Exchange and the Oslo Stock Exchange.

Our primary objective is to profitably grow our business to increase long-term distributable cash flow per share to our shareholders.

Our business strategy is to focus our company on modern state-of-the-art offshore drilling units with our main focus on deep-water operations. We believe we have one of the most modern fleets in the industry and believe that by combining these quality assets and our experienced and skilled employees we will be able to provide our customers with safe efficient operations, and establish, develop and maintain a position as a preferred provider of offshore drilling services for our customers.

We have grown our company significantly from its incorporation in 2005 and have strong ambitions to continue that growth.

The key elements of our strategy are:

- a commitment to provide customers with safe, efficient operations;
- a combination of state-of-the-art mobile drilling units with experienced and skilled employees;
- growth through targeted alliances, purchase of newbuilds, mergers and acquisitions;
- development of our strong position in deep-water and harsh environments;
- development of our rapid growing fleet of premium jack-up rigs



## **CAREER OPPORTUNITIES WITH A LEADING OFFSHORE DEEPWATER DRILLING COMPANY**







#### 🍠 @SeadrillLtd

#seadrill #settingthestandard #opportunities "For me, working with a fast growing company means that there is a lot of opportunity for fast advancement" – Subsea Supervisor

#### JOIN US!

If you have the skills, we have the opportunities. www.seadrill.com



#### Overview

The Shoprite Group of Companies, Africa's largest food retailer, operates 1525 corporate and 377 franchise outlets in 16 countries across Africa and the Indian Ocean Islands. The Company's headquarters are situated in the Western Cape province of South Africa. Shoprite Holdings Ltd is a public company listed on the JSE Limited, with secondary listings on both the Namibian and Zambian Stock Exchanges. Its ownership therefore lies in the hands of its shareholders. The Group is continuing its implementation of a strategic expansion programme to maintain its position as the leading food retailer on the continent.

#### The Group

Shoprite Holdings Ltd comprises the following entities: the Shoprite Checkers supermarket group, which consists of 479 Shoprite supermarkets; 182 Checkers supermarkets; 30 Checkers Hypers; 320 Usave stores; 282 OK Furniture outlets; 21 OK Power Express stores; 47 House & Home stores; 164 Hungry Lion fast food outlets; 150 MediRite pharmacies and 220 LiquorShops. Its ticketing business, Computicket, operates 826 counters in Group stores and 44 free-standing outlets. Through its OK Franchise Division, the Group procures and distributes stock to 40 OK MiniMark convenience stores; 14 OK Foods supermarkets; 82 OK Grocer stores; 29 Megasave wholesale stores; 37 OK Value stores; 28 Enjoy stores; 60 Sentra stores and buying partners, as well as 77 Friendly supermarkets and 10 Friendly Liquor stores.

## **COMPANY PROFILES**

SHOPRITE (

The Shoprite Group has a broad customer base which

closely mirrors the demographic profile of the country

supermarkets each month. The various store formats

within the Group cater for all income groups with the

Checkers, Checkers Hyper and House & Home stores

OK Furniture focusing on the broad middle to lower

market. The third supermarket format introduced by

The primary business of the Shoprite Group of

the Group, Shoprite Usave, focuses on the lower-end of

Companies is food retailing to consumers of all income

levels. Management's goal is to provide all communities

in Africa with food and household items in a first-world

shopping environment, at the Group's lowest possible

linked to Africa, contributes to the nurturing of stable economies and the social upliftment of its people.

prices. At the same time the Group, inextricably

focusing on the higher income groups and Shoprite and

and more than 26 million customers shop at the Group's

#### The Education Corporation



#### About TEC:

TEC is a leading multi-disciplinary education consulting company specialising in international education strategy, school management, teacher training and student recruitment services.

TEC was founded in the UK (Cambridge) in August 2004 and is currently developing operations in Africa.

Our typical clients include: Students, families, teachers, schools, governments and corporate organisations.

#### Vision:

To become the world's leading Education Group.

#### Mission:

At TEC, our mission is to empower ALL who use our services (brands) throughout the world to realize their God-given potential (highest potential).





#### www.theeducationcorp.com

@Shoprite\_SA

**Shopper Profile** 

the market.

Positioning

#shopritesouthafrica #socialupliftment

#education #people

#### Unilever



#### COMPANY PROFILES

#### Vinci Construction

## 

#### **Our Vision**

WE WORK TO CREATE A BRIGHT FUTURE. We help people feel good, look good and get more out of life, with brands and services that are good for them and good for others Unilever products touch the lives of over 2 billion people every day – whether that's through feeling great because they've got shiny hair and a brilliant smile, keeping their homes fresh and clean, or by enjoying a great cup of tea, satisfying meal or healthy snack.

#### Our brands

With more than 400 brands focused on health and wellbeing, no company touches so many people's lives in so many different ways. Our portfolio ranges from nutritionally balanced foods to indulgent ice creams, affordable soaps, luxurious shampoos and everyday household care products. We produce some of the world's best known and loved brands including Lipton, Knorr, Dove, Axe, Hellmann's and Omo, alongside trusted local names such as Blue Band, Pureit and Suave.

We have a portfolio of brands that are popular across the world. Popular because of our two key strengths:

- Strong roots in local markets and first-hand knowledge of the local culture and
- World-class business expertise applied internationally to serve consumers everywhere.

Many of our brands have long-standing, strong social missions, including Lifebuoy's drive to promote hygiene through handwashing with soap, and Dove's campaign for real beauty. We've also won a wealth of advertising industry honours at the prestigious Cannes Advertising Awards and are internationally recognised for our work on sustainability.

#### Our purpose

Our corporate purpose states that to succeed requires the highest standards of corporate behaviour towards everyone we work with, the communities we touch, and the environment on which we have an impact. Conducting our operations with integrity and with respect for the many people, organisations and environments our business touches has always been at the heart of our corporate responsibility.

#### Unilever Africa

Unilever has been present in Africa for over 100 years and is now the continent's premier consumer goods business, winning employer of choice awards across Nigeria, Ghana, Kenya and South Africa. Our brands are present in markets across Africa and

#### Our people

Focusing on performance and productivity, we encourage our people to develop new ideas and put fresh approaches into practice. Hand in hand with this is a strong sense of responsibility to the communities where we operate. We don't only measure success in financial terms. We work hard to conduct our business with integrity- respecting our employees, our consumers and the environment around us to create a brighter future for all. VINCI Construction is France's leading construction company and a major global player. Its 1,000 companies employ more than 71,000 people in some 100 countries.

VINCI Construction's distinctive features, over and above its size, are its:

- diverse array of capabilities in building, civil engineering, hydraulic engineering and contractingrelated specialities
- business model made up of three business areas forming an excellent fit
- · networks of subsidiaries with strong local roots
- specialized activities serving global markets and a division dedicated to the management, design and execution of large, complex projects
- management model combining decentralisation, networking, local manager empowerment and responsibility, focus on people and responsive organisation.

As a business line of VINCI, the world's leading concessions and construction group, VINCI Construction exemplifies the Group's entrepreneurial culture.

#### 🥑 @VINCIConstruc

#construction #vinciconstruction

#### 🔰 @Unilever

#worldleading #africasfuture #MadeByYou

#### Zuku (Wananchi)

Wananchi is one of the most dynamic and innovative communication and entertainment companies in Eastern Africa in recent times.

The Company was co-founded in 1999 by several investors led by (the late) Mr. James Gachui, and Ms. Njeri Rionge, who served as the first CEO.

As one of the pioneer ISPs in Kenya, it was then called Wananchi Online and offered internet service through dial-up and leased line, while also offering email and web design services.

The Company grew over the next decade and established itself as a provider of affordable but reliable internet service to the masses, at a price considered ridiculously low at that time, it grew market share remarkably fast.

Wananchi's corporate division, which operates under the 'SimbaNET' brand, is a leading provider of VSAT and data solutions to corporations in greater East Africa.

This made it attractive for acquisition due to it's infrastructure and substantially increasing customer base.

It was subsequently acquired by the ATMT (Africa Telecom, Media and Technology) Fund through a regional venture capital fund manager, the East Africa Capital Partners (EACP), and between 2006 and 2008 Wananchi has undergone, more or less, a complete transformation.

There was a strategic upgrading upgrading of its talent pool as well as a major Mergers and Acquisitions (M&A) effort, where Wananchi absorbed various companies such as:

- ISP Kenya- an Internet Service Provider
- MitsumiNet Cable Vision a cable television company
- SimbaNet- a corporate provider of internet services, in Kenya and Tanzania
- · Lion Cable Television Network Ltd.- a cable television company; Especially for their KPLC pole attachment licence

Wananchi presently serves the retail and corporate markets in Kenya and Tanzania through its consumer and corporate divisions.

Wananchi's consumer division operates under the ZUKU brand and provides cable television and broadband Internet services to residential customers in Kenya using a combination of Hybrid-Fiber-Coaxial (HFC) Network and WiMax technologies.

Wananchi's corporate division, which operates under the SIMBANET brand, is a leading provider of Internet and Virtual Private Network services to corporations, local government and non-governmental organizations in Kenya and Tanzania using a combination of Metro-Fiber, WiMax and VSAT technologies.

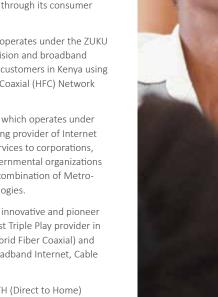
The company is living up to it's innovative and pioneer reputation by becoming the first Triple Play provider in Africa. Rolled out new HFC (Hybrid Fiber Coaxial) and GPON networks that offers Broadband Internet, Cable TV, and IP Telephony.

The company also launched DTH (Direct to Home) Satellite Pay-TV service in Kenya, Uganda, Tanzania, Rwanda and Malawi.

#communication

#technology

#innovation





through education

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The South African Model

Edu-bike Africa

Social Architecture