

Agenda

Subsea 7 in a nutshell

Why Africa today is a hot spot?

Our HR strategy in developing countries

Our employer branding



Subsea 7 in a nutshell

Our vision

To be acknowledged by our clients, our people, and our shareholders, as the leading strategic partner in seabed-to-surface engineering, construction and services.











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Where we operate



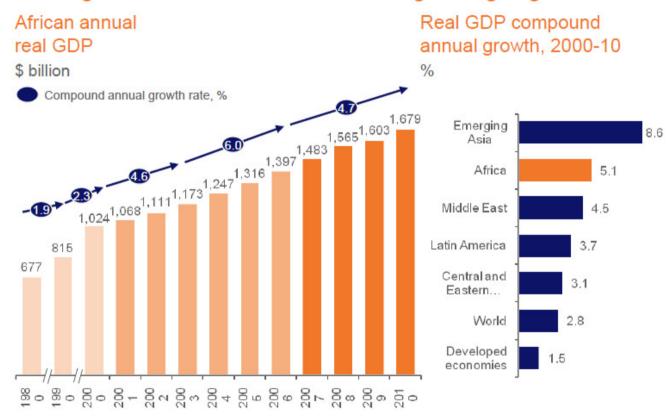
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Why Africa today is a hot spot?

A strong GDP growth since 2000

Africa's economic growth accelerated after 2000, making it the world's second-fastest-growing region



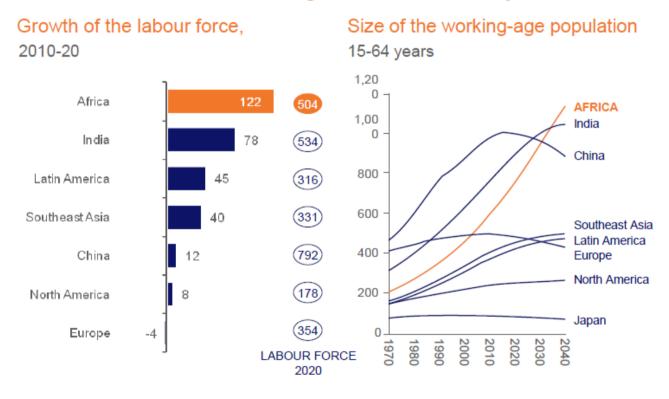
- The map by the Global Insight represents annual growth rate in GDP compounded over the last 10 years
- Economy of African countries continue to grow at a healthy rate compared to rest of the world

Source: Global Insight; McKinsey Global Institute analysis; Hay Group

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The largest labour force by 2035

Africa's labour force will grow by 122 million during this decade, and will be the largest in the world by 2035



- Africa's labour force is projected to increase by 122 million people by 2020, creating a continent wide labour force in excess of 500 million
- By 2035, the continents working-age population will be larger than that of any individual nation on earth, including China and India

Source: The world at work: Jobs, pay and skills for 3.5 billion people, McKinsey Global Institute, June 2012

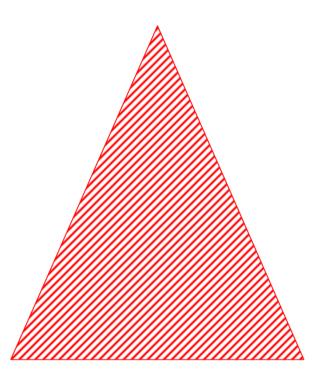
Source: International Labour Organization; United Nations World Population Prospects; McKinsey Global Institute analysis; Hay Group



Our HR strategy in developing countries

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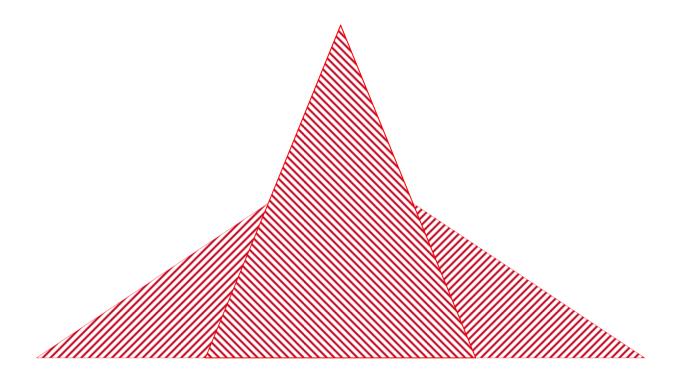
What we need as resources.....



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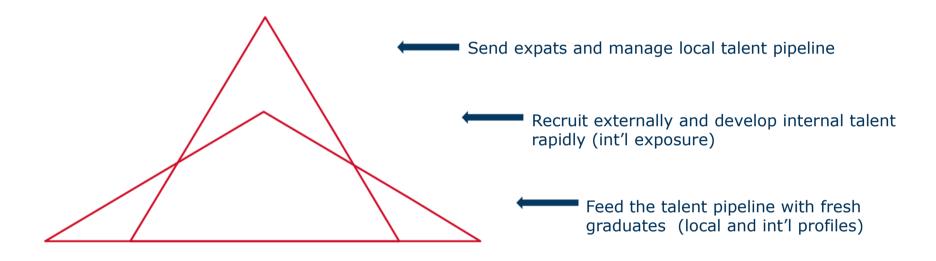


What we need....and what we find as resources!



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Our HR strategy in developing countries



Key success factors = experimenting step by step, generating our own data, developing inclusive leadership with contextual intelligence, developing a transparent communication HQ/office

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Our employer branding

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Objectives to create a global employer brand

- ✓ Increase brand awareness globally
- ✓ Explain what we do to potential candidates
- ✓ Increase motivation internally and attractiveness externally (co-branding).
- ✓ Make our employer promise clear and unique (externally and internally post-merger)
- ✓ Create a flexible concept which each country can then apply to their own themes (act global, think local)

Our employee promise

- ✓ We achieve incredible "things"
- ✓ How we do it (values) is as important as what we achieve
- ✓ We make long term investments in our people, assets and know how

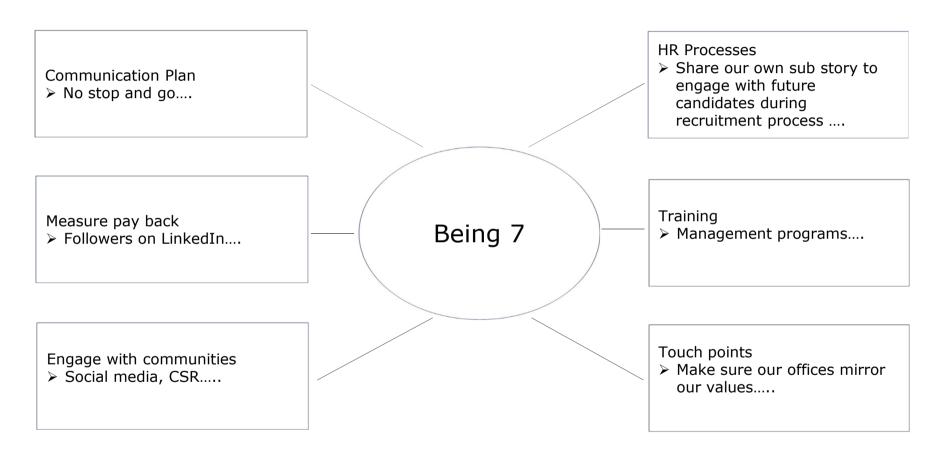
Crash test: down turn, exit process....

Being 7 concept and bottom up approach





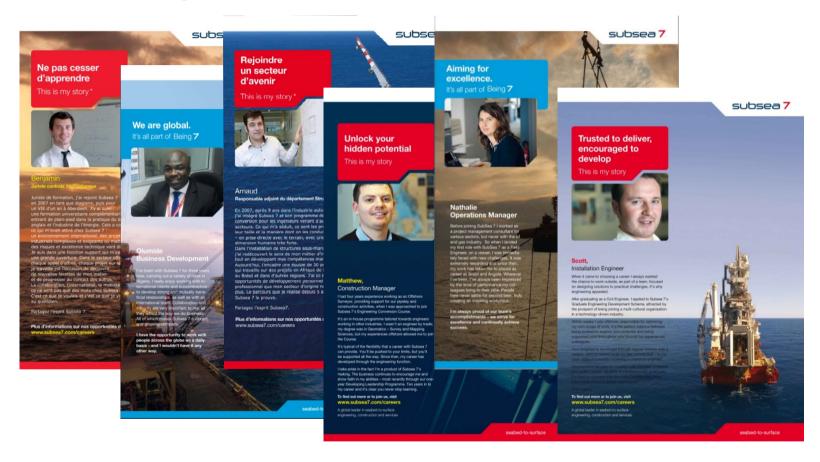
Being 7: the implementation



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50 shades of Being 7



For more information, please contact Eric.Pietrac@Subsea7.com



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